The Giannini Foundation at 76

Presentation to the Annual Meeting of the GF
David Zilberman
Director

Perspective on Our Mission

- Building Human Capital
- Conducting Research
- Outreach
- Assembly of, and Access to, Agricultural Data and Knowledge
- ... in Agricultural and Resource Economics with an emphasis on California

Activities

- Building Human Capital Student Support
- Conducting Research Mini-Grants
- Outreach ARE Update, Publications, and Conferences
- Assembly of, and Access to, Agricultural Data and Knowledge - Libraries

Performance

Building Human Capital A+

Conducting Research A quality and flexibility

Are we as relevant as can be?

•Outreach - ARE Update A needs more visibility

- **Publications B-** few home runs, many strikeouts

- Conferences A not enough

- Assembly of, and Access to, Agricultural Data and Knowledge Libraries
- Has been an A performer for a long time.
- How does it fit in the Internet and web era?

Performance (Cont.)

- Giannini allows our two departments to be the best, but the Giannini brand is losing its luster in California.
- Maybe it is OK. There are complements.
- the Ag Issues Center
- the Executive Education programs

How do we fit in?

- Our relative advantage is creation and dissemination of ideas and economic analysis
 - Not consensus building
 - Not leadership education
- Need to identify cost-effective activities and emphasize them

Perceived Successes

- Mini-grants and student support
- ARE Update
- Siebert books on economics of California ANR, McCalla-Johnston GF Special Report on the future of CA agriculture
- Conferences: the 75th, Zwane's Sacramento Workshop, Phil Martin's labor conferences
- The water economics workshop

Future Challenges

- To expand the relevant output and "impactful" knowledge we generate
 - Should we initiate studies on major issues? with partners?
 (AIC, government, foundations)
- Build critical mass of knowledge and research in various fields
 - Workshops on various topics (with economists in government and private sector?)
- Reach out to scientists (water, biotech, etc.); joint ventures with other groups (Kearney?)
- Reach out to counties to increase economic literacy in ANR and Cal ag activities
 - Need more specialists and economists as farm advisors

The Financial Picture



Governance

It has been 7 years since our last review.

Many improvements - Documentation

Budgeting

There is accountability

More initiative

But we need clearer procedures for transition

Mechanisms for assessment and evaluation (another review?)

Clear objectives and performance criteria

Thanks

- The Board: Karen Klonsky, Rich Sexton, and Jeffrey Williams
- Editorial Board: Peter Berck and Julian Alston
- Libraries: Susan Garbarino, Barbara Hegenbart, and Grace Dote
- ARE Update Crew: Julie McNamara, Rich Sexton, Steve Blank, Alix Zwane, Dave Sunding, and David Roland-Holst.
- The Chairs: Jeff Perloff, Jim Chalfant and Richard Howitt
- Amor, Justine, Karen, Angie, Diana, Carmen, Bessie, and the rest of the Berkeley staff
- Carol Guthrie, Manju Kaul, and Sue Brugh from Davis

Alex and Phyllis McCalla and Warren Johnston for 75th Anniversary Event