UNIVERSITY OF CALIFORNIA DIVISION OF AGRICULTURAL SCIENCES GIANNINI FOUNDATION OF AGRICULTURAL ECONOMICS

A Spatial Equilibrium Analysis of the World Sugar Economy

Thomas H. Bates and Andrew Schmitz

Giannini Foundation Monograph Number 23 • May, 1969

CALIFORNIA AGRICULTURAL EXPERIMENT STATION

The major purpose of this study is to calculate the long-run price and trade effects of the United States embargo on Cuban sugar. Prior to the embargo, more than one-third of the sugar consumed in the United States was imported from Cuba. In pursuing this objective, this study determines whether, after the Cuban crisis, the United States chose the lowest cost source of sugar available.

For analytical purposes, this study uses the transportation and spatial price equilibrium models. The data used are sugar demand and supply relationships for consuming and producing regions and sugar shipping costs. The world sugar economy is divided into 42 regions for the transportation models and 34 regions for the spatial price models.

THE AUTHORS:

Thomas H. Bates is Associate Professor of World Business at San Francisco State College; formerly Postgraduate Research Agricultural Economist, Department of Agricultural Economics, University of California, Berkeley. Andrew Schmitz is Assistant Professor of Agricultural Economics and Agricultural Economist in the Experiment Station and on the Giannini Foundation, University of California, Berkeley.

A SPATIAL EQUILIBRIUM ANALYSIS OF THE WORLD SUGAR ECONOMY^{1, 2, 3}

INTRODUCTION

AN ABRUPT CHANGE in the pattern of international trade in sugar occurred in the latter part of 1960. The world's largest importer of sugar, the United States, placed an embargo on shipments from its largest single supplier, Cuba. Since that time, no Cuban sugar has legally entered the United States. This embargo brought to an end a sizeable trade which had flourished since before the turn of the century.

As a result of severing imports from Cuba, United States officials have expressed concern about the future availability of sugar to satisfy domestic consumption requirements. Questions that have been raised include the following: Are domestic sugar prices likely to increase substantially? Will Cuba's increased sugar trade with the Communist countries alter the supply patterns of the major consuming centers in general and of the United States in particular? To what extent will sugar production increase in the United States? Has the cost of sugar imports to the United States increased? Did the Cuban embargo create large inefficiencies in the world sugar economy? How economically efficient is the world sugar economy and its various segments?

This study uses alternative spatial international trade models to answer these questions. Its specific objectives are:

- 1. Summarize data on world sugar production, consumption, and trade in recent years.
- 2. Estimate the per unit cost of transporting sugar in ocean-going vessels.
- 3. Calculate the total transportation cost for sugar traded in 1959 and 1963.
- 4. Ascertain the optimal trade pattern for these years.
- 5. Compute the inefficiencies in the world sugar economy.
- 6. Determine the actual interregional price structure in the world sugar economy in 1959 and 1963.
- 7. Predict 1970 sugar prices, production, consumption, and trade flows.
- 8. Determine whether, after the Cuban crisis, the United States chose the lowest cost source of sugar available.
- 9. Calculate the long-run price and trade effects of the United States embargo on Cuban sugar.

¹ Submitted for publication January, 1969.

^a This study has been financed under regional project RRF-2229 (WM-51), "Economic Factors Affecting Sugar Marketing."

^{*}The results of this study were initially presented by Bates (1966), and a summary of the findings was published by Bates (1967).

WORLD PRODUCTION, CONSUMPTION, AND TRADE IN SUGAR, 1957–1959 AND 1962–1964

Average production, exports, imports, and consumption of sugar for two threeyear periods, 1957–1959 and 1962–1964, are summarized in tables 1 and 2.⁴ The world sugar economy is divided into major production and consumption regions.

World production, exports, imports, and consumption of sugar increased considerably between the time period 1957-1959 and 1962-1964. Production increased from 46.9 to 54.7 million metric tons; and exports, from 15.2 to 19.6 million metric tons. The latter change appears to be primarily because of increases in world population and income.

Regardless of the years considered, the major areas of production are located in Eastern Europe and Central America. The largest single producer in each of these areas is the Soviet Union and Cuba, respectively. Likewise, there are only two major sugar consumers: the United States, followed by the Soviet Union. The remaining consumption is not centered in any one region. Also. tables 1 and 2 indicate that, with one exception, exports and imports are not geographically concentrated. By far the world's largest sugar exporter is Cuba, and the largest importer is the United States.

The ten largest sugar-producing and consuming countries for 1957-1959 and 1962-1964 are given in table 3. The ten leading producers in both periods were the same, except that Mainland China replaced the Philippines in the 1962-1964 period. The leading ten producers in 1957-1959 accounted for 25.9 million metric tons, which is 55.2 per cent of the world total production of 46.9 million metric tons. In 1962–1964 these countries produced 29.8 million metric tons, or 54 per cent of the 54.7 million metric ton total. The leading five producers were Cuba, U.S.S.R., Brazil, United States, and India.

In 1957–1959 the leading ten consumers accounted for 27.3 million metric tons of the 46.9 million metric ton total, or 58.2 per cent. For 1962–1964 these regions consumed 33.5 million metric tons, or 61.2 per cent of the 54.7 million metric ton total. In each time period, the five leading consuming areas were the United States, U.S.S.R., United Kingdom, India, and Brazil.

Table 4 summarizes the imports and exports of the ten major countries for 1957-1959 and 1962-1964. These ten countries in 1957-1959 imported 10.7 million metric tons, or 70.7 per cent of the total world imports of 15.2 million metric tons. In 1962-1964 they accounted for 13.9 million metric tons, which is 70.8 per cent of the 19.6 million metric ton total. In 1957-1959 the leading five importers were the United States, United Kingdom, Japan, Canada, and France. For 1962-1964 the U.S.S.R. replaced France as one of the top five importers.

The leading ten exporters made up 74.4 and 60.7 per cent, respectively, of the world exports for 1957–1959 and 1962–1964. These were 11.3 and 11.9 million metric tons of the world totals of 15.2 and 19.6 million metric tons. The leading five exporters, in order of im-

⁴Although sugar is available in several forms and from several sources (for example, sucrose, maple sugar, and starch), this study deals only with sucrose derived from (1) sugar cane (primarily a tropical and subtropical plant) and (2) sugar beets (a middle-latitude plant). The sugar cane or beet is processed whereby juice is extracted from the original product, boiled, and put through whirling centrifuges to obtain raw sugar that is about 97½ per cent pure sugar. It is then sent to the refinery where the raw sugar is diluted, filtered, and again put through centrifuges to remove the remaining impurities. This final product is refined sugar.

Giannini Foundation Monograph • No. 23 • May, 1969

TABLE 1

AVERAGE PRODUCTION, EXPORTS, IMPORTS, AND CONSUMPTION OF SUGAR MAJOR COUNTRIES OF THE WORLD, 1957–1959

	Three-year average, 1957-1959							
Region and country	Production*	Exports	Imports	Consumption				
	metric ions, raw value							
čurope	16,915,825	2,589,200	5,664,371	18, 823, 702				
Western Europe	6,980,006	1,525,761	4,891,811	9,836,178				
Finland	38,740	0	165,326	191,352				
France	1,385,639	498,600	532,121	1,456,651				
West Germany	1,621,750	17,276	291,873	1,662,576				
Italy	1,117,881	128,393	45,822	965,260				
Netherlands	486,892	39,616	234,751	596, 562				
Switzerland	35,936	3,213	219,450	249,720				
United Kingdom	757,000	656,000	2,825,000	2,843,000				
Other Western Europe†	1,536,168	182,663	577,468	1,871,057				
Eastern Europe	9,935,819	1,063,439	772,561	8,987,522				
East Germany	783,700	198,150	2,300	565,667				
U.S.S.R.	5,595,000	215,281	466, 826	5,380,500				
Other Eastern Europe‡	3,557,119	650,008	303,435	3,041,355				
Jorth America	2,621,799	8,931	4,820,783	8,992,347				
United States.	2,478,135	8,146	4,158,745	8,206,259				
Canada	143,664	785	662,038	786,088				
entral America	10,156,578	7,107,546	90.690	1 000 400				
			29,630	1,862,462				
Cuba Dominican Republic Puerto Riço and Virgin Islands	5,806,585 827,449	5,296,829 726,604	0 0	292, 194 71, 038				
(United States)	921,401	(820,731)§	(3,667)	99,667				
Mexico.	1,274,025	138,616	5,975	1,016,151				
Other	1,327,119	945, 496	23,655	383,413				
outh America	5,508,312	1,446,012	389,389	4,109,896				
Brazil	2,941,993	596, 881	0	2,130,651				
Other	2,566,319	849,131	389, 389	1,979,245				
sia	6,784,382	2,139,179	2,923,388	7,567,351				
Mainland China	1,008,000	50,033	113,300	1,083,333				
Taiwan	920, 822	770,735	0	117,204				
India	2,235,700	77,417	ů.	2,255,610				
Japan	113,988	12,341	1,178,587	1,244,931				
Philippines	1,272,164	970,135	0	300, 183				
Other	1,233,709	258, 518	1,631,500	2,566,090				
frica	2,539,880	1,141,746	1,217,308	2,517,232				
Union of South Africa	943,960	189,872	-,,000	684,032				
Other	1,595,870	951,874	1,217,308	1,833,200				
)ceania.	2,392,894	878,417	118,776	742,531				
Australia	1,320,766	696,557	0	562,743				
Hawaijan Islands	854,034	(798,294)	0	36,000				
Other	218,095	181,860	118,776	143,788				
World total	46,919,620	15,163,645	15,163,645	46,919,620				

* Production plus imports does not necessarily equal imports plus consumption due to changes in stocks. † Belgium-Luxemburg, Denmark, Greenland, Gibraltar, Iceland, Ireland, Malta, Norway, Portugal, Spain, and Sweden.

Falbania, Austria, Bulgaria, Cyprus, Czechoslovakia, Greece, Hungary, Poland, Rumania, Turkey, and Yugoslavia. Albania, Austria, Bulgaria, Cyprus, Czechoslovakia, Greece, Hungary, Poland, Rumania, Turkey, and Yugoslavia. Figures in parentheses not included in world totals; figures denote trade between United States and its insular areas. Source: Computed from International Sugar Council, 1961, 1967.

3

TABLE 2

AVERAGE PRODUCTION, EXPORTS, IMPORTS, AND CONSUMPTION OF SUGAR MAJOR COUNTRIES OF THE WORLD, 1932-1964

		Three-year ave	erage, 1962-1964	
Region and country	Production*	Exports	Imports	Consumption
		metric tons	, raw value	
Europe	20,081,986	3,826,420	7,392,693	23,225,687
Western Europe	8,303,773	1,586,044	4,760,248	11,357,343
Finland	53,141	0	151,944	197,805
France	1,983,060	763,714	445,028	1,633,659
West Germany	1,876,675	18,071	210,494	1,895,119
Italy	998,853	3,665	308, 384	1,304,471
Netherlands	506,508	16,475	199,742	706,392
Switzerland	43,525	3,499	224,782	254,667
United Kingdom	828,000	423,999	2,443,177	2,890,666
Other Western Europe†	2,014,011	356,621	776,697	2,474,564
Eastern Europe	11,778,212	2,240,377	2,632,445	11,868,342
East Germany	754,350	210, 765	215,567	564,101
U.S.S.R.	6,714,333	750,970	1,837,864	7,838,894
Other Eastern Europef	4,309,529	1,278,642	579,014	3,465,347
Other Bastern Buropet	1,000,000	1,210,012	010,011	0,100,011
Jorth America	3,611,730	28,376	6,423,317	9,813,484
United States.	3,462,978	3,272	5,671,137	8,942,317
Canada	148,752	25,104	752,180	871,166
Canada	140,102	20,101	102,100	811,100
entral America	9,631,554	7,477,686	19,890	2,437,581
Cuba	4,408,600	4,275,832	0	410,177
Dominican Republic	844,393	726,167	0	113,266
Puerto Rico and Virgin Islands	011,000	120,101	v	110,200
(United States)§	903,180	778,134	0	106,363
fexico	1,732,769	416, 225	0	1,328,378
Other	1,742,611	1,281,328	19,890	479,396
Other	1,142,011	1,201,020	15,050	410,000
outh America	6,330,761	1,409,808	238,550	5,108,134
Brazil	3,222,085	410,272	0	2,729,050
Other	3,108,676	999, 536	238,550	2,379,084
	0.010.010	0 000 T 07	B 040 000	0.700.010
isia	8,619,319	2,939,705	3,948,263	9,783,242
Mainland China	1,700,000	343,576	617,647	1,973,333
Taiwan	794,766	702,333	0	122,660
India	2,790,544	386, 534	0	2,666,099
Japan	346,021	1,145	1,357,008	1,652,032
Philippines	1,581,698	1,111,309	0	449,172
Other	1,406,291	394,808	1,973,608	2,919,946
Africa	3,205,240	1,714,732	1,420,438	2,987,123
Union of South Africa	1,225,321	559, 501	14,924	714,784
1	1,979,919	1,155,231	1,405,514	2,272,339
9ther	1,979,919	1,100,401	1,400,014	2,212,339
Oceania	3,227,183	2,500,429	147,236	845,492
Australia	1,910,186	1,265,546	0	644, 514
Hawaiian Islands	1,027,226	976, 532	0	38,664
Other	289,771	258,352	147,236	162,314
Vorld total	54,707,774	19,590,387	19,590,387	54,707,774

* Production plus imports does not necessarily equal imports plus consumption due to changes in stocks.
† Belgium-Luxemburg, Denmark, Greenland, Gibraltar, Iceland, Ireland, Malta, Norway, Portugal, Spain, and Sweden.
‡ Albania, Austria, Bulgaria, Cyprus, Czechoslovakia, Greece, Hungary, Poland, Rumania, Turkey, and Yugoslavia.
§ Data source does not distinguish between United States, insular, and other areas as in table 1.
SOURCE: Computed from International Sugar Council, 1961, 1967.

Giannini Foundation Monograph • No. 23 • May, 1969

TABLE 3 TEN LARGEST SUGAR PRODUCERS AND CONSUMERS 1957-1959 AND 1962-1964

Pro	duction (th	ree-year average)	•	Cons	sumption (th	nree-year average)		
1957195	i9 ⁻	1962-19	54	1957-19	59	1962-1964		
Region	Produc- tion	Region	Produc- tion	Region	Consump- tion	Region	Consump- tion	
•••••			,000 metric i	ons, raw value				
1. Cuba	5,807	1. U.S.S.R	6,714	1. United States	8,206	1. United States	8,942	
2. U.S.S.R	5,595	2. Cuba	4,407	2. U.S.S.R	5,381	2. U.S.S.R	7,839	
3. Brazil	2,942	3. United	0.100	3. United	0.040	3. United	0.001	
4. United States	2,478	States 4. Brazil	3,463 3,222	Kingdom . 4. India	2,843 2,256	Kingdom . 4. Brazil	2,891 2,729	
5. India	2,236	5. India	2,791	5. Brazil	2,131	5. India	2,666	
6. West	1 600	6. France	1,983	6. West		6. Mainland China	1.070	
Germany 7. France	$1,622 \\ 1,386$	7. Australia	1,910	Germany. 7. France	1,663 1,457	7. West	1,973	
8. Australia	1,321	8. West Germany	1,877	8. Japan	1,242	Germany. 8. Japan	1,895 1,652	
9. Mexico	1,274	9. Mexico	1,783	9. Mainland	1 0.08	9. France	1,634	
10. Philippines	1,272	10. Mainland	1 500	China 10. Mexico	1,083 1,010	10. Mexico	1,328	
Total	25, 933	China	1,700 29,800		27,278		33, 549	

SOURCE: Calculated from tables 1 and 2.

portance, for 1957–1959 were Cuba, the Philippines, the Virgin Islands, the Hawaiian Islands, and Taiwan. In 1962– 1964 Cuba was still the largest exporter but is followed by Australia, the Philippines, the Hawaiian Islands, and the Virgin Islands.

The international sugar market is divided into two parts. "Free market" trade consists of all sugar trade except the following flows which are defined as "nonfree market."

- 1. Internal movements between overseas territories and their mother countries (with the exception of those between the United Kingdom and her dependencies).
- 2. Exports of foreign countries to the United States.
- 3. Exports of Czechoslovakia, Hungary, and Poland to the U.S.S.R.

Appendix table 1, Part A, yields the following conclusions regarding nonfree market trade:

- 1. Total trade outside the free market from 1954 to 1962 averaged about 7 million metric tons, or about 38.9 per cent of total world exports.
- Trade outside the free market declined relatively, dropping from 43.2 per cent of the total world exports in 1954 to 31.4 per cent in 1961, despite the fact that this trade rose in absolute terms from 6.6 million metric tons in 1954 to 7.2 million metric tons in 1962.
- 3. Exports under internal movements averaged 2.7 million metric tons from 1954 to 1962 (equivalent to 39.3 per cent of all the exports outside the free market and 15.3 per cent of total world exports). Their

TABLE 4 TEN LARGEST SUGAR IMPORTERS AND EXPORTERS 1957-1959 AND 1962-1964

I	mports (thr	ee-year average)		Exports (three-year average)					
1957195	59	1962-19	64	195719	59	1962-1964			
Region Imports		Region	Imports	Region	Exports	Region	Exports		
		·	1,000 metric t	ons, raw value		·			
1. United		1. United		1. Cuba	5,297	1. Cuba	4,276		
States	4,159	States	5,671						
2. United	•,=	2. United	,	2. Philippines.	970	2. Australia	1,266		
Kingdom	2,825	Kingdom .	2,443						
3. Japan	1,179	3. U.S.S.R	1,838	3. Virgin Islands*	821	3. Philippines.	1,111		
4. Canada	662	4. Japan	1.357	4. Hawaiian		4. Hawaiian			
			-,	Islands	798	Islands	977		
5. France	532	5. Canada	752	5. Taiwan	771	5. Virgin			
						Islands*	778		
6. U.S.S.R	467	6. Mainland		6. Dominican		6. France	764		
		China	618	Republic .	727				
7. West		7. France	445	7. Brazil	597	7. U.S.S.R	751		
Germany	292								
8. Netherlands	235	8. Italy	308	8. France	499	8. Dominican			
						Republic .	726		
9. Switzerland.	219	9. Switzerland	225	9. Peru	469	9. Taiwan	702		
0. Finland	165	10. East		10. Czechoslo-		10. Union of			
		Germany.	216	vakia	342	South			
)						Africa	556		
otal	10,735		13,873		11,291		11,907		

* Includes Puerto Rico. SOURCE: Calculated from tables 1 and 2.

relative share in trade outside the free market dropped from 42.7 to 38.3 per cent and that in world trade from 18.4 to 13.5 per cent during this period.

- 4. Movements between the United States offshore areas and the United States mainland were far and away the most important of all internal movements, accounting for 65.2 per
- cent of the total. Second in impor-1 tance was trade within the French community at 27.9 per cent, and third was that trade between Portuguese overseas provinces to Portugal, at 5 per cent.

In the period 1954-1962, the freemarket trade averaged 10.9 million metric tons, or 61.1 per cent of total world trade. By definition, all trade between dependent and independent terri-

tories and countries of the British Commonwealth is part of the free market. However, a rather large part of this trade is subject to regulation under the Commonwealth Sugar Agreement and, as such, is subject to special conditions. Exports under this agreement, in the period 1954-1962, averaged 21.1 per cent of free market and 12.9 per cent of world exports. The balance of free-market trade constitutes a "residual" freetrade market; its share of free-market exports amounted to 74.5 per cent in 1954 and 83.3 per cent in 1962, averaging 78.9 per cent over this period. The residual market share in total world exports was 42.3 per cent in 1954 and 54.1 per cent in 1962, averaging 48.2 per cent over the period.

From 1954 to 1961 the free-market trade was regulated by the 1953 and 1958 International Sugar Agreements,

while trade outside the free market was not subject to the provisions of these agreements. Aside from the United States market, the markets of the French community and of Portugal are the only ones of those excluded from the

ANALYTICAL FRAMEWORK

This study uses two specific types of spatial equilibrium models to analyze international trade in sugar—the transportation and spatial price equilibrium models. Such models determine the most efficient sugar trade patterns and, therefore, provide a norm against which to compare the inefficiencics associated with the actual politically determined trade patterns discussed above.⁵

Transportation model

The spatial transportation model determines the minimum transportation cost of shipping commodities among countries." Regional production and consumption requirements are given in the model and are, therefore, not specified to be a function of such factors as price and income. Given regional production and consumption, exports and imports, and shipping costs, the model determines a trade pattern which minimizes total transportation costs. From this minimum cost trade pattern, relative regional prices can be determined. These prices differ by the matrix of transportation costs specified among regions.

provisions of the International Sugar Agreements that are comprehensively regulated. The policies regulating the United States trade in sugar are examined in detail at the conclusion of this study.

Spatial price model

The partial equilibrium analysis developed by Samuelson (1952), provides the basis for this model.⁷ It contains three essential components—a transfer cost matrix, regional demand equations, and regional supply equations. Therefore, it differs from the transportation model in that regional production and consumption are endogenous to the analysis.

The model can be expressed in mathematical notation as follows:

Let:

Subscript i = the producing area $(i = 1, \dots, n)$ Subscript j = the consuming area $(j = 1, \dots, m)$ $Q_i^i =$ quantity produced in area i $Q_j^c =$ quantity consumed in area j $S_{ij} =$ quantity shipped from area i to area j

 $TC_{ij} =$ transfer cost from area i to area j

⁵ The use of models to provide a standard against which to compare the actual economic performance of an industry is not new. See, for example, Henderson (1958).

⁶ The transportation model has had numerous empirical applications. For examples, see Henry and Bishop (1957) or Bawden, *et al.* (1966). The programming algorithm used in this study to determine the minimum total transportation costs, given the amount of sugar traded, is similar to that used by the previous authors.

⁷ Three examples which have used the spatial price framework in empirical research are King and Schrader (1963); Bawden, et al. (1966); and Dean and Collins (1967). To empirically determine the unknowns of the model—equilibrium production, consumption, shipping patterns, and prices for each region—the above authors use an algorithm similar to that outlined by Dean and Collins (1967, pp. 25 and 26). This algorithm is also used in this study. However, it is not the only means available for obtaining spatial price equilibrium solutions. Considerable emphasis has recently been given to the Takayama-Judge (1964) approach. For examples of empirical works which have used their method of solutions, see Bjarnason (1967) or Schmitz (1968).

Bates and Schmitz: World Sugar Economy

 $P_i =$ producer price in area i

 W_i = wholesale price in area i.

Given

$$Q_{i}^{s} = f(P_{i}/\cdot \cdot \cdot)$$
$$Q_{j}^{o} = f(W_{j}/\cdot \cdot \cdot)$$

 TC_{ij}

find for a given time period

 Q_j^s for all *i* (area production) Q_j^c for all *j* (area consumption) S_{ij} for all *i* and *j*

which minimizes

$$\sum_{i=1}^{n} \sum_{j=1}^{m} S_{ij} TC_{ij}$$

subject to

$$S_{ij} \ge 0$$

$$Q_i^s = \sum_{j=1}^m S_{ij}$$

$$Q_j^o = \sum_{i=1}^n S_{ij}$$

$$\sum_{i=1}^n Q_i^s = \sum_{j=1}^m Q_j^o.$$

Within the framework of the two previous spatial models, this study develops five specific models to analyze the world sugar 'cconomy. These models differ principally in the length of time under consideration and the assumptions made concerning the producing and consuming activities. However, all five models In essence, the spatial price model determines for each trading region equilibrium prices, production, consumption, and trade flows. These are based on estimates of supply and demand equations, transfer costs among regions, and policy considerations. The supply and demand estimates for sugar and other data included in the model are presented at a later point.

While supply and demand estimates and transfer costs for each region are the basic data of the model, policy considerations can also be taken into account. The procedure for incorporating price supports, tariffs, and other policies into the model is discussed by Bawden (1966). An empirical study using the spatial approach, which incorporates governmental policies including bilateral trade agreements, is that by Schmitz (1968).

To what extent the spatial price equilibrium model is predictive depends on the data used. For example, to predict sugar prices and trade flows for 1980, it is necessary to project the estimated supply and demand equations and transportation costs to that year. In this study the estimated regional supply and demand equations for sugar and transfer costs are projected to 1970. Therefore, regional sugar prices, consumption, production, and trade are predicted for that year.

Alternative Sugar Models

assume (1) spatially separated markets; (2) constant storage levels for sugar; (3) a single product, raw sugar; and (4) competitive shipping activities. Also, regardless of the model used, it is necessary to specify for each region a production and consumption center. These represent the production and con-

8 and

⁸ The spatial equilibrium model has alternative mathematical formulations. The recent work by Takayama and Judge (1964) maximizes "net social payoff." This is referred to by Samuelson (1952) as the area under the excess supply curves which can be derived from standard spatial analysis.

sumption activities of each region and form the basis from which to compute shipping costs. In all the models, the transportation costs used as data are the same.

Ex-post models

Two of the five models developed for the world sugar economy use the transportation framework in which regional supplies and demands are given. These two models differ in the emphasis given to studying the efficiency of the United States sugar economy. However, the problem common to each is to determine a trade pattern which satisfies all regional imports and minimizes total transportation costs.

These models are used for the following specific purposes:

- 1. To measure the efficiency of the world sugar trade in 1959 and 1963.
- 2. To determine which of the world sugar trading blocs is most efficient.
- 3. To evaluate what inefficiencies the United States embargo on Cuban sugar introduced into the world sugar economy.
- 4. To determine how this embargo affected the cost of United States sugar imports.^o

Ex-ante models

Three of the five models developed use the spatial price equilibrium framework in which supply and demand are endogenously determined. Also, these models predict prices, consumption, production, and trade flows for each sugar region to 1970. They differ in the supply equations used and the restrictions placed on international trade. The first model assumes that the supply response in each region is perfectly price elastic. The second relaxes this assumption and predicts prices and trade flows allowing the United States to trade with Cuba. In the last model, trade between these two countries is assumed to be nonexistent.

The ex-ante models serve the following purposes:

- 1. To predict 1970 sugar prices, production, consumption, and trade for each sugar region.
- 2. To determine the transportation and pricing inefficiencies created by the United States embargo on Cuban sugar.
- 3. To determine if the United States imports sugar from the lowest cost sources available, both including and excluding trade with Cuba.
- 4. To study the economic rationale of the current and future United States sugar import quotas.

DATA COMPONENTS OF THE MODELS

The data needed to empirically apply the models previously discussed are (1) a delineation of the world sugar economy into producing and consuming regions, (2) transportation costs for shipping sugar among regions, (3) sugar demand functions by regions, and (4) area supply relationships for sugar production. These are discussed in order.

Demand and Supply Regions

The delineation of the world sugar economy into regions is geographical rather than political. In the transportation models, the world sugar economy is divided into 42 regions. These are presented in table 5 along with the corre-

⁹ In using the transportation framework, "efficiency" relates to a specific trade pattern. The most efficient trade pattern is one which satisfies regional consumption requirements and minimizes total trade shipping costs.

Bates and Schmitz: World Sugar Economy

TABLE 5

WORLD SUGAR REGIONS AND THEIR REPRESENTATIVE CENTERS

Supply areas for transportation models	Ropresentative center	Supply areas for spatial price models	Representative center
1. Northwestern Europe	Oslo	1. Northwestern Europe	Oslo
2. United Kingdom	London	2. Western Europe	London
3. France	Bordeaux	3. North Central Europe	Danzig
4. Portugal	Lisbon	4. South Central Europe	Trieste
5. Other Western Europe	Antwerp	5. Northern and South Central Europe.	Trieste
6. North Central Europe	Danzig	6. Soviet Union	Odessa
7. South Central Europe	Trieste	7. United States	New York
7a. North and South Central Europe	Trieste	8. Canada	Montreal
8. Soviet Union	Odessa	9. Central America and Caribbean	Santo Domingo
9. United States	New York	10. Cuba	Havana
10. Canada	Montreal	11. Western South America	Callao
11. Mexico	Santo Domingo	12. Eastern South America.	Recife
12. Jamaica.	Kingston	13. Northwestern Middle East.	Izmir
13. Martinique	Point a Pitre	14. Western Middle East	Al Basrah
14. Puerto Rico	San Juan	15. Middle East	Colombo
15. Cuba	Havana	16. Northern Far East	Yokohama
16, Western South America	Callao	17. Northern Middle Far East	Shanghai
17. Eastern South America	Recife	18. Taiwan	Tanshui
18. Northwestern Middle East	Izmir	19. Middle Far East	Penang
19. Western Middle East	Al Basrah	20. Philippines	Manila
20. Middle East	Colombo	21. Southern Far East	Djakarta
21. Northern Far East	Yokohama	22. South Africa.	Durban
22. Northern Middle Far East	Shanghai	23. Central Africa.	Mombasa
23. Taiwan	Tanshui	24. Eastern North Africa	Port Said
24. Middle Far East	Penang	25. Southwestern North Africa	Lagos
25. Philippines	Manila	26. Northwestern North Africa	Casablanca
20. Southern Far East	Djakarta	27. Indian Ocean	Port Louis
27. Angola	L. Marquez	28. Australia	Brisbane
28, Madagascar	Matunga	29. Fiji Islands	Suva
29. Other South Africa	Durban	30. New Zealand	Wellington
30. Central Africa.	Mombasa	31. Hawaiian Islands	Honolulu
31. Eastern North Africa	Port Said	32. Southern Oceania	Papeete
32. Southwestern North Africa	Lagos	33. United States Administrated Oceania	Apra
33. Northwestern North Africa	Casablanca	34. Rest of Southern Oceania	Port Moresby
34. Mauritius	Port Louis		
35. Reunion	Denis		
36. Australia	Brisbane		
37. Fiji Islands	Suva		
38. New Zealand	Wellington		
39. Hawaijan Islands	Honolulu		v
40. Southern Oceania	Papeete		
41. United States Administrated Oceania	Apra '		
42. Rest of Southern Oceania	Port Moresby		

sponding center chosen to represent the consumption and production activities in each region. The production center chosen is also used to represent consumption.

For the spatial price models, the world sugar economy is divided into 34

regions. These are also presented in table 5 along with the corresponding reference point for each region. A less refined breakdown is used because some data were unavailable and the inclusion of 42 rather than 34 regions would have added to the complexity.

Transportation Costs

Both the transportation and spatial price models incorporate the costs of transporting sugar among the regions specified previously. Because freight rates are not available for all trade routes, they are estimated by multipleregression analysis.¹⁰ The data for estimation were obtained from several sources¹¹ and were classified according to year (1959 and 1963), terms (f.i.o. and gross), origin, destination, rate, distance. volume. and season.

Statistical results

The multiple regression equation estimated by least squares is: $\mathbf{R} = a + b\mathbf{V} + c\mathbf{D}$

where

R = total transportation costsV = volume of shipment

anđ

 $D = \text{distance of haul.}^{12}$

The regression estimates of equation (1) are presented in table 6. Equations (1) to (4) in the table express shipping costs as a linear function of distance and volume for f.i.o. and gross rates, respec-

tively, for 1959 and 1963. In equations (5) and (6), f.i.o. and gross rates are combined, and shift variables are used in estimation. The remaining equations combine these rates for each year.

On the basis of statistical criteria and economic judgment, equation (10) is used to calculate the rates used in this study. The f.i.o. equation is:13

$$\mathbf{R} = 675 + .0571 \mathbf{D} - .02634 \mathbf{V}.$$
 (2)

To express equation (2) as a function only of distance, the average volume of 9,667.8 long tons is used. It is calculated from the actual data employed in estimation. Also, the seasonal variations are added together and divided by four, which gives an adjustment factor of -68.3. The final equation used in estimation after considering the above factor is:

$$R = 352.4 + .0571D.$$
 (3)

Sugar Demand Equations

(1)

The 1970 demand estimates used in this study are derived using the sugar consumption forecasts made in Food and Agriculture Organization (1961). These estimates for 1956, 1965, and 1970, along with population figures, are given in table 7 for each of the regions included in the spatial price models. The regions are grouped according to their level of per capita consumption.

In table 7, 1956 world sugar consumption is estimated to be 41.4 million metric tons. For 1970 consumption is estimated (using constant 1959 prices) to be 63.4 million metric tons. The income elasticities on which the 1970 estimates are based range from 2.15 in the low per capita consumption regions to 0.15 in the high consuming areas.

To determine price elasticities, price, income, and consumption data were analyzed for 60 countries by computing (1) cross-correlations of all countries for the years 1938, 1951, and 1956 and (2) cross-correlations for groups of countries, classified according to prices or incomes for varying numbers of years for each country. The price coefficients de-

bD¹² For those who feel that a reciprocal form, such as R = a + - + cD, is more realistic, see Bates

(1966, pp. 157-72) for an explanation of why this form was rejected.

¹⁸ All calculations of transport costs are based on this 1959 cost function. It is assumed that the transport rates in 1970 will be either the same as in 1959 or that, if they increase, their relative increases will not change. If the latter occurs, the conclusions based on percentage comparisons remain valid.

¹⁰ For a more detailed discussion of how transportation costs were estimated, see Bates (1966, pp. 125-72).

¹¹ Norwegian Shipping News, Fairplay Shipping Journal, Shipping World, and Sugar Reports and Statistical Bulletins.

 TABLE 6

 REGRESSION ESTIMATES OF SUGAR TRANSPORTATION COSTS

			Shift	values*					
Basic equation	Type‡	Yearş		Season					
	-57-4		1	2	3	R^2			
(1) $R = 337 + 0.051D + 0.008V$ (11.573) (1.970)					••••	, 67169			
(2) $R = 1,159 + 0.032D - 0.043V$ (3.852) (-5.493)		**** .			• • • • •	.25376			
(3) $R = 1,124 + 0.075D - 0.071V$ (11.297) (-5.633)		····				.64275			
(4) $R = 518 + 0.083D - 0.012V$ (14.039) (719)	••••					.72027			
(5) $R = 455 + 0.053D - 0.008V$ (13.323) (-1.467)	274.561 (11.786)	} } }		••**	-	.76883			
(6) $R = 1,063 + 0.057D - 0.049V$ (11.021) (-7.420)	79.207 (2.430)		****	• • × •	****	, 53767			
(7) $R = 614 + 0.058D - 0.030V$ (17.010) (-5.909)	182.209 (8.517)	148,371 (6,789)				.61510			
(8) $R = 465 + 0.053D - 0.008V$ (13.044) (-1.514)	280,926 (11,867)		- 12.010 (-0.383)	19.473 (0.646)	-57.145 (-2.031)	.77627			
(9) $R = 1,167 + 0.056D - 0.050V$ (11.371) (-7.513)	79.912 (2.534)	• • • •	200.493 (4.029)	-131.782 (-3.456)	157.711 (4.200)	. 59068			
(10) $R = 675 + 0.057D - 0.026V$ (16.982) (-6.105)	183.810 (8.639)	162.998 (7.495)		- 57.056 (-2.187)		.63820			

* Values presented are modifications to the "intercept" value in the basic equation.

R = rate expressed in cents per long ton.

D = distance expressed in nautical miles.

V = volume expressed in long tons. Figures in parentheses are *t*-ratios.

F.i.o. is taken as base.

1959 is the base year.

October to December quarter (4) is the base.

termined, using this analysis, are presented in table 8 along with the income elasticities previously presented. The price elasticities computed are approximately of the same magnitude as the income elasticities.

It is assumed that the relationships

tion as a function of price. The resulting
1970 consumption estimates used in this study are given in Appendix table 2.

Sugar Supply Equations

The majority of supply estimates used in this study are based on data made available by the U. S. Department of Agriculture (1961). The projections made by the U. S. Department of Agriculture are the minimal quantities of centrifugal sugar to become available to the United States under three different United States import prices. These are: (1) 25 per cent below the 1959

found between the income and price

elasticities will remain in 1970. There-

fore, it is possible to compute consump-

level—\$105.30 per metric ton, (2) no change from the 1959 level—\$140.40 per metric ton, and (3) 25 per cent above the 1959 level—\$175.70 per metric ton.

For certain of the world sugar-producing and consuming regions, data were unavailable to meaningfully compute supply equations specified as functions of such variables as prices. For these, as in past interregional studies, point estimates of supply were used.⁴⁴ Therefore, supply was assumed to be completely price inelastic. The actual supply equations used are given in Appendix table 3.

As indicated, for some of the regions data were unavailable to estimate supply as a function of such factors as price. Therefore, supply was assumed to be price inelastic. This may not be unrealistic for the following reasons:

1. Many of the countries represented by point projections are temperate, high-cost beet areas of Western Europe, Eastern Europe, the U.S.S.R., and Mainland China. The production policies of most of these countries are based on meeting domestic consumption needs rather than on an export basis. Indeed, as stated by Licht (1963):

"With world sugar market prices at 3.25 cents or the minimum price declared in the International Sugar Agreement, exporting represents a losing business for the European beet sugar producing countries. Sugar is therefore usually exported only when there are excess supplies on hand. World market prices between 8 and 10 cents would, of course, change the situation for some countries. Since much skepticism has been expressed about the development of prices in the last decade in the European beet sugar areas, a fundamental expansion of acreage for exporting purposes is out of the question... The increase of sugar production in the Western European countries will, therefore, be confined within the framework of increasing market possibilities within the countries themselves."

- 2. Several of the cane-producing countries are low-income, developing, tropical African countries which, as a general rule, have balance-ofpayments problems. As a result, they often find it advantageous to expand their sugar production in order not to spend foreign exchange on sugar imports. Such expansion may be undertaken in spite of high internal costs, and the amount produced may be highly independent of prices in the world market.
- 3. A number of cane-producing countries produce under administratively contrived price structures and quotas for delivery to one of the large consuming countries of Western Europe or onto the world sugar market under the terms of the Commonwealth Sugar Agreement. Examples of such regions are Angola, Mozambique, Rhodesia, Malagasy, Kenya, Tanganyika, and Uganda.

EMPIRICAL RESULTS FROM FIVE INTERREGIONAL MODELS

The five spatial models discussed previously provide the basis for this study. This section presents and evaluates the empirical results obtained from each of these.

¹⁶ For examples of spatial studies which incorporate point estimates of supply, see Bjarnason (1967) or Schmitz (1968).

Bates and Schmitz: World Sugar Economy

Giannini Foundation Monograph • No. 23 • May, 1969

		SUGAR C	ONSUMPI	TION EST	IMATES,	GROUI	PS OF R	EGION	S, 1956,	1965, AN	ID 1970	•					
			1956						1965					,	1970		
Region	Per capita consumption	Tota] consumption	Population	Per capita consumption	Estimated annual compound rate of increase in per capita real income 1956–1970	Income elasticity	Estimated total in- crease in per capita real income 1956-1965	Income	Estimated per capita con- sumption	Popu- lation	Estimated total con- sumption	Income elasticity	Estimated total in- crease in per capita real income 1956-1970	Income effect on con- sumption	Estimated per capita consump- tion	Population	Estimated total con- sumption
	kilograms	1,000 metric tons	millions	kilograms	per cent		per	cent	kilograms	millions	1,000 metric tons		per	cent	kilograms	millions	1,000 metric tons
Northern Middle Far East Middle Far East Southwestern North Africa Rest of Southern Oceania	less than 5	1,506.7	772.8	2.0	2.0	2.5	19.5	48.8	3.0	904.2	2,712.6	2.15	32.0	68.8	3.4	1,000.6	3,402.0
Middle East Northern Far East Southern Far East Central Africa	5-10	4,662.5	764.1	6.1	3.0	1,75	30.5	53.4	9.4	870.2	8,179.9	1.45	51.2	74.2	10.6	958.8	10,163.3
South Central Europe Northwestern Middle East Western Middle East Taiwan Philippines							-							-			
Eastern North Africa Soviet Union Central America and Caribbean	10.1-20	3,443.8	253.7	13.8	3.5	1.0	36.3	36.3	18.8	296.7	5,578.0	0.8	61.9	49.5	20.6	324.1	6,676.5
Western South America South Africa Northwestern North Africa Western Europe	20.1-30	8,099.9	374.8	21.6	3.5	0.5	36.3	18.2	25.5	413.8	10,551.9	0.4	61.9	24.8	27.0	457.2	12,344.4
North Central Europe Eastern South America Indian Ocean Fiji Islands United States Administrated Oceania	30.1-44	12,782.4	381.3	33.5	2.3	0.4	22.7	9.1	36.5	427.1	15,589.2	0.8	37.5	11.3	37.3	454.1	16,937.9
Northwestern Europe United States Canada Cuba Australia New Zealand Hawaiian Islands															,		-
Southern Oceania	over 44	10,839.1	222.2	48.8	2.0	0.2	19.5	3.9	50.7	253.5	12,852.5	0.15	32.0	4.8	51.1	271.0	13,848.1
Total		41,394.4	2,768.9	14.9					17.5	3,165.2	55,464.1	ł			18.3	3,465.5	63,382.2

SOURCES: Food and Agriculture Organisation of the United Nations, 1961, pp. 47 and 48. United Nations, Department of Economic and Social

Affairs, 1958.

14

TABLE

 $\overline{7}$

TABLE 8

PER CAPITA CONSUMPTION OF SUGAR AND INCOME AND PRICE ELASTICITIES GROUPS OF REGIONS. 1965 AND 1970

	Per capita	Income	elasticity	Price elasticity		
Region	eonsumption	1965	1970	1965	1970	
Northern Middle Far East, Middle Far East,	kilograms					
Southwestern North Africa, Rest of Southern Oceania	less than 5	2.5	2.15	-2.65	~-2.30	
Aiddle East, Northern Far East, Southern Far East, Central Africa South Central Europe, Northwestern Middle East,	5–10	1.75	1.45	-1.87	1.56	
Western Middle East, Taiwan, Philippines, Eastern North Africa	10.1-20	1.0	0.8	-1.60	0.86	
Western South America, South Africa, North- western North Africa	20.1-30	0.5	0.4	-0.53	-0.42	
South America, Indian Ocean, Fiji Islands, United States Administrated Oceania Jorthwestern Europe, United States, Canada,	30.1-44	0.4	0.3	←0.42	-0.32	
Cuba, Australia, New Zealand, Hawaiian Is- lands, Southern Oceania	over 44	0.2	0.15	-0,21	0.16	

Ex-Post Models

Model 1

The export and import data used for this and Model 2 are presented in Appendix table 4. In Model 1, the United States is treated as one region. The solution gives the minimum total trade shipping costs and indicates the relative country sugar prices which would have existed had the minimum-cost trade pattern been followed.

Empirical results.—Model 1 was applied to the world sugar economy for 1959 and 1963. These years were selected to determine how the world sugar economy was affected by the United States sugar embargo on Cuba.

; The optimal trade patterns derived for 1959 and 1963, in which free trade was allowed between the United States and Cuba, are indicated in tables 9 and 10. In both years Cuba, the largest world sugar producer and exporter, sold only to the United States. The exports listed in the tables represented 36.18 per cent of the world sugar trade in 1959, and 23.67 per cent in 1963.

The second, third, and fourth largest exporters in 1959 (the Philippines, Jamaica, and the Hawaiian Islands) accounted for 21.08 per cent of world sugar exports. Therefore, the top four exporters realized almost 60 per cent of the export sales. The Philippines shipped largely to the Northwestern Middle East area; Jamaica, to the United States; and the Hawaiian Islands, to Canada. In 1963 Jamaica, Mexico, and Australia were the second. third, and fourth largest exporters. These three, in addition to Cuba, accounted for 47.74 per cent of total exports. Jamaica shipped exclusively to the United States; Mexico to the United Kingdom; and Australia principally to the United States and the Northern Far East.

The dual prices to Model 1 are presented, along with the actual prices for 1959 and 1963, in tables 11 and 12. These show the relative area prices corresponding to the previously derived minimumcost trade patterns. For the exporting regions (table 11), the dual prices were the highest for the Middle East in 1959 and for Cuba in 1963. The prices for the importing regions (table 12) were high-

Giannini Foundation Monograph • No. 23 • May, 1969

TABLE 9

WORLD SUGAR TRADE PATTERN-1959 EX-POST MODEL

Exporting region	Shipments	Importing region
	100 metric tons	
North Central Europe	3,671 3,657 1,205	Northwestern Europe United Kingdom Soviet Union
Məxico	8,487	United Kingdom
famaica	504 3,624 5,813	Portugal Other Western Europe United States
Martinîque	193	Northwestern North Africa
Puerto Rico	4,426 1,594 842 2,351	United Kingdom France Portugal Northwestern North Africa
Cuba	50,076	United States
Western South America	3,109	United Kingdom
Eastern South America	, 699 3,695	Southwestern North Africa Northwestern North Africa
Taiwan	5,739 992	Northern Far East Northern Middle Far East
Philippines	4,448 1,607 1,311 3,288	Western Middle East Middle East Northern Far East Middle Far East
Southern Far East	47	Middle East
Angola	1,033 330	Central Africa Southwestern North Africa
Madagascar	53 276	Central Africa Eastern North Africa
Other South Africa	1,685	Southwestern North Africa
Mauritius	1,833 1,907 1,170 219	South Central Europe Northwestern Middle East Western Middle East Eastern North Africa
Reunion	1,566	Eastern North Africa
Australia	5,418 989 33	Northern Far East New Zealand United States Administrat Oceania
	107	Rest of Southern Oceania
fiji Islands	1,753 81	United States Southern Oceania
Hawaiian Islands	1,736 6,838	United States Canada

est for the European countries.

A comparison of the actual and shadow prices in table 11 indicates that the world sugar economy is highly noncompetitive. For instance, the actual price in the Philippines in 1959 was \$120.63 per metric ton, whereas the shadow price was \$92.37. The difference between the actual and the shadow prices in Reunion was +\$45.55 per metric ton, for the Hawaiian Islands +\$40.57 per metric ton, and for Mar-

		TABLE 10		
SUGAR	TRADE	PATTERN-1963	EX-POST	MODEL

Exporting region	Shipments	Importing region
	100 metric tons	
France	5,000	United Kingdom
Mexico	12,052	United Kingdom
Jamaica	12, 134	United States
Martinique	2,618	Other Western Europe
Puerto Rico	4,071 4,032	United Kingdom Other Western Europe
Cuba	35,048	United States
Western South America	1,501	United States
Eastern South America	$1,262 \\ 633$	Northwestern Europe United Kingdom
	1,431 5,957	Portugal Northwestern North Africa
Middle East	2,144	Western Middle East
Taiwan	2,645 4,130	Northern Far East Northern Middle Far East
Philippines	7,571 3,070	Northern Far East Middle Far East
Southern Far East	1,310	Western Middle East
Angola	1,551	Soviet Union
Madagascar	641 56	Soviet Union Eastern North Africa
Other South Africa	498 209 1,909 2,938	United Kingdom Central Africa Eastern North Africa Southwestern North Africa
Mauritius	3,276 2,060 442	North and South Central Europe Northwestern Middle East Western Middle East
Reunion	1,922 302	Western Middle East Eastern North Africa
Australia	5,913 4,087 1,213	United States Northern Far East New Zealand
j	135 36 84	South Oceania United States Administrated Oceania Rest of Southern Oceania
Fiji Islands	2,617	United States
Hawaiian Islands	2,190 7,098	United States Canada

tinique \$35.73 per metric ton. Tables 13 and 14 present the actual and minimum shipping costs for sugar traded in 1959 and 1963. The minimum

shipping costs are computed from tables 9 and 10. The world sugar regions are aggregated into five regions—the United States, Commonwealth Sugar

Giannini Foundation Monograph • No. 23 • May, 1969

TABLE 11

COMPARISON OF ACTUAL AND SHADOW PRICES FOR SUGAR AT SUPPLY SOURCE, 1959 AND 1963 EX-POST MODELS

	Actua	l price	Shado	w price	Actual-sha	dow price
Region	1959	1963	1959	1963	1959	1963
			dollars pe	r metric ton	· · · · · · · · · · · · · · · · · · ·	
France		180.61				
North Central Europe	95,73					
Mexico	114.63	139.27	03.89	178.73	+20.74	39.46
Jamaica	97.63	133.31	93.69	178.78	+ 3.94	-45.47
Martinique	129,92	134.24	94.19	178.93	+35.73	-44.69
Puerto Rico	125.63	169.05	94.00	178.84	+31.63	- 9.79
Cuba	94.83	184.47	94.10	179.19	+ 0.73	+ 5.28
Western South America.	73.31	113.22	92.66	177,61	-19.35	64.39
Eastern South America	84.14	157.93	94.12	178.62	- 9.98	-20.69
Middle East		110.32	95.73	178.03	·	67.71
Faiwan	65.62	158.71	92,72	177.59	-27.10	-18.88
Philippines	120.63	142.70	92.37	177.24	+28.26	-34.54
Southern Far East	73.39	167.17	92.98	176.84	-19.59	- 9.67
Angola	89.70	89.75	93,27	177.19	- 8.57	
Madagascar	114.03	122.81	93.71	177.69	+50.32	-54.88
Other South Africa	88.23	90.14	93.45	177.07	- 5.22	- 86.93
Mauritius	110.54	148.34	93.41	177.42	+17.13	-31.09
Reunion	139.00	148.65	\$3.45	177.43	+45.55	-28.78
Australia	80.68	137.21	91.13	176.00	-10.45	-38.79
Fiji Islands	100.16	127.11	91.73	176.82	+8.43	-49.71
Hawaiian Islands	183.82	171.15	93.25	178.34	+40.57	- 7.19
Fotal absolute deviation					378.29	745 37
Average absolute deviation					21.02	. 39,23

* Dashes indicate that either data were unavailable or the region, between 1959 and 1963, changed from an exporter to an importer or vice versa.

Agreement countries, France, Portugal, and residual markets.³⁵

The analysis indicates the following:

- The total transportation costs corresponding to the actual sugar trade in 1959 and 1963 were \$89.0 million and \$107.4 million, respectively. The corresponding optimal costs were \$65.5 million and \$73.5 million. The percentage in inefficiency (actual cost divided by optimal cost times 100) was 136 in 1959 and 146 in 1963.
- 2. The world sugar economy was less efficient in 1963 than in 1959.

- 3. The French sugar bloc was by far the least efficient part of the world sugar economy in both years.
- 4. The United States was the most efficient part of the world sugar economy even *after* the Cuban embargo.
- 5. The residual market was the second most efficient part of the world sugar economy in 1959 and the third most efficient in 1963.

Evaluation of results.—The above transportation model is used to determine the efficiency of actual trade patterns. The results indicate that, even

¹⁵ The United States sugar bloc is comprised of all countries receiving quotas under United States legislation. The Commonwealth Sugar Agreement bloc includes the United Kingdom, Canada, Jamaica, Hong Kong in Northern Middle Far East, Mauritius, Australia, Fiji Islands, New Zealand, and Rhodesia and Union of South Africa in Other South Africa in 1959. The French sugar bloc includes France, Martinique, Madagascar, French Equatorial Africa and West Africa in Southwestern North Africa, Reunion, and Algeria and Sahara departments in Northwestern North Africa in 1959. The Portuguese sugar bloc includes Portugal and Angola. The residual market includes all other shipments.

TABLE 12

COMPARISON OF ACTUAL AND SHADOW PRICES FOR SUGAR AT SUPPLY DESTINATION, 1959 AND 1963 EX-POST MODELS

D	Actual price		Shadow price		Actual-shadow price	
Region -	1959	1963	1959	1963	1959	1963
			dollars pe	r metric ton		
Northwestern Europe	110.13	159,26	99.56	186.45	+ 1.57	-27.19
United Kingdom	87.10	161.72	99.70	186.17	-12.60	-24.45
France	128.32	**	99.56		+28.76	
Portugal	103.27	103.01	99.34	185.58	+ 3.93	-82.57
Other Western Europe	86.97	153.61	99.67	186.19	-12.70	-32.58
North and South Central Europe	84,94	146.23	99.67	185.31	-14.73	-39.08
Soviet Union	79,11	148.49	99.51	185.48	-20,40	-36.99
United States	126.51	169.27	97.97	184.69	+28.54	-15.42
Canada	85.42	157.79	98.16	184.88	-12,74	-27.09
Northwestern Middle East	76,90	143.69	99.39	185.03	-22.49	-41.34
Western Middle East	89.10	94.39	98.89	184.53	- 9.79	-90.14
Middle East	112.04		97.56		+14.48	
Northern Far East	81.11	125.42	96.90	183.40	-15,79	57.98
Northern Middle Far East	84.48	95.14	96.50	183.00	-12.02	-87.86
Middle Far East	94.07	140.96	96.86	183.36	- 2.79	42.40
Central Africa	124.37	149.45	97.66	183.20	+26.71	-33.78
Eastern North Africa	100.72	155.83	99.22	184.83	+1.50	-29.00
Southwestern North Africa	142.37	186.26	99.04	184.29	+43.38	+ 1.97
Northwestern North Africa	119.53	108.05	99.33	185.46	+20.20	-77.41
New Zealand	72.61	239.46	95.48	181.98	-22.87	+57.41
South Oceania.	100.63	111.44	96.30	183.00	+4.33	-71.50
United States Administrated Oceania	138.44	186.44	96.17	182.67	+42.27	+3.7
Rest of Southern Oceania	151.04	261.43	95.37	181.87	+55.67	+79.50

* Dashes indicate that either data were unavailable or the region, between 1959 and 1963, changed from an exporter to an importer or vice versa.

before the United States embargo on Cuban sugar, the actual trade shipping costs were substantially higher than the minimum costs derived from the optimum trade pattern. The actual cost increased after the Cuban embargo because of the extra shipping distance. However, the inefficiencies created by the embargo are not as large as one might expect. From a world standpoint, in 1959 the actual cost of shipping sugar was \$6.43 per metric ton and increased to \$7.25 per metric ton in 1963. The optimal per unit cost was \$4.73 and \$4.96 per metric ton, respectively. This represented a difference between the optimal and actual per metric ton sugar prices in 1959 of \$1.70 and a difference of \$2.29 in 1963. One explanation as to why larger inefficiencies did not occur may be that large differences appeared between the actual and optimal cost prior to the embargo. Therefore, the Cuban embargo appeared to have offset some of the original distortions by rerouting international trade in sugar.

The minimum-cost shipping pattern previously derived is based on estimated transportation costs since actual data are not available. If there are large deviations of the actual freight rates from those estimated, the absolute differences between the actual and shadow prices calculated previously could either be over- or understated. Likewise, this could change the previous efficiency ranking of world sugar regions. However, in view of the large discrepancies between the actual and shadow prices for many of the regions, it is unlikely that the use of estimated rather than actual transportation cost data greatly affected the results.

TABLE 13

RELATIVE SUGAR BLOC INEFFICIENCIES, 1959 ACTUAL AND OPTIMAL SHIPPING COSTS*

Sugar bloc	Actual cost	Optimal cost	$\boxed{\frac{\text{Actual cost}}{\text{Optimal cost}} \times 100}$
		dollars	
United States Commonwealth Sugar Agreement countries France. Portugal. Residual. World total.	28, 463, 905 23, 060, 867 5, 819, 888 1, 000, 554 30, 186, 169 89, 031, 383	$\begin{array}{c} 23,780,640\\ 15,154,921\\ 2,742,624\\ 734,388\\ 23,064,026\\ 65,476,799 \end{array}$	119.7 152.2 230.4 136.2 130.9 136.0

* The actual and optimal costs are calculated using the transportation cost function developed earlier. This eliminates the effects resulting from changes in actual transportation rates.

TABLE 14

RELATIVE SUGAR BLOC INEFFICIENCIES, 1963 ACTUAL AND OPTIMAL SHIPPING COSTS*

Sugar bloc	Actual cost 🔪	Optimal cost	$\frac{\text{Actual cost}}{\text{Optimal cost}} \times 100$
		dollars	
United States. Commonwealth Sugar Agreement countries. France. Portugal. Residual. World total.	32, 304, 081 25, 664, 645 4, 026, 859 1, 079, 982 44, 331, 680 107, 407, 247	$\begin{array}{c} 26, 416, 239\\ 14, 651, 027\\ 950, 300\\ 762, 723\\ 30, 682, 756\\ 73, 463, 045 \end{array}$	122.3 175.2 423.7 141.6 144.5 146.2

* The actual and optimal costs are calculated using the 1959 transportation cost function developed earlier. This eliminates the effects resulting from changes in actual transportation rates.

Model 2

This model was to determine whether and to what extent United States sugar imports minimized total transportation costs. The two time periods chosen were 1959 and 1963. For this model the United States was divided into three consuming regions served by one of three ports—San Francisco, New Orleans, or New York.³⁶ The total sugar imports for each of the three regions for 1959 and 1963 are presented in table 15.

Empirical results.—Table 16 presents the trade patterns for 1959 and 1963 which minimize the total transport cost between San Francisco, New Orleans, and New York and the world supply. regions. For these years United States sugar imports totaled 6,066,200 and 5,910,100 metric tons, respectively. The associated minimum transportation costs for these two years were \$24.4 million and \$24.2 million.

In both years Central America and the Caribbean, Cuba, and the Hawaiian Islands accounted for more than 90 per cent of United States sugar imports. Of these, Cuba made up about 50 per cent.

¹⁰ Region I (western states) is served by the port of San Francisco; Region II (southern and northwest central states), by New Orleans; and Region III (New England, mid-Atlantic, and northeast central states), by New York.

TABLE 15 SUGAR IMPORTS BY REGION,* UNITED STATES, 1959 AND 1963

	Sugar imports		
Region	1959	1963	
	1,000 hundredweight		
I	25,321	27,628	
II II	80,500 65,776	91,483 68,351	
Total imports	171,607	187,462	

* See footnote 16.

TABLE 16

UNITED STATES SUGAR TRADE PATTERNS, 1959 AND 1963 EX-POST MODEL 3

Exporting region	1959			1963		
	Shipments	Importing region*	Exporting region	Shipments	Importing region*	
	100 metric tons			100 metric tons		
Central America and			Central America and			
Caribbean	2,603	III	Caribbean	11,200	III	
Cuba	28,450	п	Cuba	28,841	п	
	20,631	ш		6,610	m	
Fiji Islands	574	I	Western South America	3,762	III	
Hawaiian Islands	8,404	I	Hawajian Islands	8,688	I	
Total imports, United States	60,662		Total imports, United States	59,101		
Total transport costs	\$24,409,505		Total transport costs	\$24,197,471		

* See footnote 16.

The actual United States sugar import pattern for 1959 and 1963 is given in table 17. In 1959 the United States imported sugar from nine separate sources; approximately 50 per cent of the total from Cuba and more than 25 per cent of the remainder was from Central America and the Caribbean, and the Philippines. In 1963, after severing its trade with Cuba, the United States imported sugar from 14 separate sources. The top four suppliers in order of importance were Central America and the Caribbean, the Philippines, the Hawaiian Islands, and Eastern South America. These supplied approximately 70 per cent of the United States sugar.

Table 18 gives the transportation costs for 1959 and 1963 associated with the previous optimum sugar trade pattern and the actual trade pattern. In 1959, the cost for the actual trade pattern was \$5.15 per metric ton compared to \$4.04 per metric ton for the optimal trade pattern. In 1963, cost of the actual trade pattern was \$6.00 per metric ton and of the optimal pattern, \$4.21 per metric ton. Actual costs expressed as a percentage of optimal costs were 127.6 per cent in 1959 and 142.3 per cent in 1963.

Evaluation of results.—The results suggest that the minimum transportation cost import pattern for the United States is one in which only four regions supply the total import requirements. As pointed out, this is fewer than the number of actual United States sugar suppliers. The three major suppliers are Cuba, Central America and the Caribbean, and the Hawaiian Islands. This suggests that, even prior to the

	1959			1963		
Exporting region	Shipments	Importing region*	Exporting region	Shipments	Importing region*	
	100 metric tons			100 metric tons		
Western Europe Central America and	37	III	Western Europe	536	ш	
Caribbean	10,820	п	Canada	3	III	
Cuba	15,215	II	Central America and			
			Caribbean	20,407	nI	
	14,271	III	Western South America	4,677	II	
Western South America,	902	II	Eastern South America	6,680	III	
Eastern South America	105	п	Middle East	410	111	
Northern Middle Far East	10	r	Northern Middle Far East	17	II	
Taiwan	35	I	Taiwan	638	I	
Philippines	465	п	Philippines	538	II	
	9,647	111		10,194	III	
Hawaiian Islands	753	I	South Africa	1,214	III	
	1,160	II	Indian Ocean.	671	п	
	195	III	Australia	1,608	п	
			Fiji Islands	424	II	
			Hawaiian Islands	7,964	I	
				1,232	п	
				207	III	

•	TABLE 17			
ACTUAL UNITED ST.	ATES SUGAR	IMPORTS,	1959 AND	1963

* See footnote 16.

embargo placed on Cuban sugar, the United States in giving allotments to foreign suppliers did not use transportation costs as a selection criterion. In spite of the errors which may have been created by estimating the transportation costs used in this analysis, it is unlikely that the optimum trade pattern would consist of 10 or more United States sugar suppliers as is the case for the actual trade patterns.

On the basis of the analysis, the total transportation cost saving to the United States in 1959 would have been \$6.8 million had the optimal trade pattern been followed. In 1963, the saving would have been \$10.6 million. This is because, in the latter case, transportation costs could have been reduced by approximately \$2.00 per metric ton.

To what extent the transportation inefficiencies computed above compare with those resulting from distorted sugar prices cannot be determined using this model. As pointed out, supply and demand are exogenous. The following models relax this assumption.

Ex-Ante Models

In a free-trade situation, the price paid by sugar importers is the export price plus transportation costs. The previous models do not take export prices into account. Each region's production, consumption, and trade are determined independently of prices (that is, these quantities are exogenously determined). The ex-post models merely determine trade patterns which minimize total transportation costs. These minimum-cost solutions are then used as norms with which to compare actual trade patterns.

The following ex-ante models incorporate absolute sugar prices. The optimal trade pattern is one which minimizes the following total import costs:

23

$$\sum_{i} \sum_{j} (P_i + C_{ij}) Q_j$$

where

 $P_i = \text{price at supply region } i$ $C_{ij} = \text{transportation cost between region } i$ and j

and

 Q_j = the quantity of sugar supplied to consuming region j.

Therefore, the ex-ante models in this section determine both the transportation and pricing inefficiencies existing at a given point in time.

TABLE 18

ACTUAL AND OPTIMAL UNITED STATES SHIPPING COSTS 1959 AND 1963 EX-POST MODEL

	1959	1963
Actual tonnage (metric tons)	6,041,020	5,742,000
Actual total cost (dollars)	31, 147, 810	34,436,615
Optimal total cost (dollars)	24,409,505	24, 197, 471
Actual as percentage of optimal		
(per cent)	127.6	142.3
Actual cost per ton (dollars)	5.15	6.00
Optimal cost per ton (dollars)	4.04	4.21

Source: Calculated from tables 16 and 17.

Model 3

This model predicted optimal trade patterns for 1970. It was assumed that each region could supply without limit sugar at its lowest 1959 supply price (that is, supply was assumed to be infinitely price elastic). Regional consumption was projected to 1970 on the basis of 1959 prices.

Empirical results.—Production and exports corresponding to the least-cost solution are presented in table 19. Cuba, Eastern South America, the Middle East, and Taiwan are assumed to produce the total 1970 world sugar requirements. However, since Eastern South America produces solely for its home market, there are only three world exporters of sugar, Cuba being the largest.

Bates and Schmitz: World Sugar Economy

The least-cost trade pattern and the corresponding total import costs for each region are presented in table 20. Cuba exports to 14 of the 34 regions included in the model. Taiwan is second, shipping to 12 regions. The United States is the largest sugar importer totaling 10.3 million metric tons; the associated total import cost (including

TABLE 19 PREDICTED PRODUCTION AND EXPORTS OF SUGAR 1970 EX-ANTE MODEL 3

Supply region	Production	Exports
	1,000 me	tric tons
Cuba	41,180	40,720
Eastern South America	4,770	0
Middle East	9,810	3,870
Taiwan	8,370	8,150
Total	64,130	52,740

the export price and transportation costs) is \$715.4 million. The second, third, and fourth largest importers are the U.S.S.R., Western Europe, and North Central Europe, respectively. Their imports are 7.2, 7.0, and 5.0 million metric tons, with associated costs of \$521.9 million, \$499.6 million, and \$362.1 million.

Evaluation of results.—In the above, total sugar import costs are smaller than in the remaining two ex-ante models. This is because supply in each region is assumed to be perfectly elastic. As a result, production in such high-cost areas as the United States becomes nonexistent.

To what extent sugar production is a constant cost industry is an empirical question. If costs rise rapidly before the output in the optimal solution can be obtained by each of the regions, then the assumption of perfectly elastic supplies is unrealistic. Unfortunately, to what extent sugar production is an increasing cost industry is difficult to determine,

24

Giannini Foundation Monograph • No. 23 • May, 1969

Supply region	Shipment	Destination	Consuming region	Total sugar cost
	10,000 metric tons			10,000 dollars
Cuba	110	Northwestern Europe	Northwestern Europe	7,882.6
	699	Western Europe	Western Europe	49,984.5
	504	North Central Europe	North Central Europe	36,212.8
	262	South Central Europe	South Central Europe	18,924.5
	724	Soviet Union	Soviet Union	52,186.0
	1,032	United States	United States	71,538.7
	102	Canada	Canada	7,179.9
	265	Central America and Caribbean	Central America and Caribbean	18,419.9
	46	Cuba	Cuba	3,011.2
	126	Western South America	Western South America	8,840.0
	98	Northwestern Middle East	Eastern South America	33,108.6
	48	Southwestern North Africa	Northwestern Middle East	7,077.6
	100	Northwestern North Africa	Western Middle East	8,732.8
			Middle East	39,361.7
	2	Southern Oceania	Northern Far East	15,353.8
Eastern South America	477	Eastern South America	Northern Middle Far East	14,502.5
Middle East	122	Western Middle East	Taiwan	1,443.6
	594	Middle East	Middle Far East	6,051.8
	123	South Africa	Philippines	4,034.5
	44	Central Africa	Southern Far East	10,127.5
	94	Eastern North Africa	South Africa	41,858.7
	4	Indian Ocean	Central Africa	3,154.4
		e e	Eastern North Africa	6,788.7
Taiwan	220	Northern Far East	Southwestern North Africa	3,454.1
	209	Northern Middle Far East	Northwestern North Africa	7,118.0
	22	Taiwan	Indian Ocean	285.7
	86	Middle Far East	Australia	5,364.8
	58	Philippines		
	144	Southern Far East	Fiji Islands	143.7
	75	Australia	New Zealand	1,012.4
	2	Fiji Islands	Hawaiian Islands	358.8
	14	New Zealand	Southern Oceania	144.2
	5	Hawaiian Islands	United States Administrated Oceania	70.0
	2	Southern Oceania	Rest of Southern Oceania	70.9
	I	United States Administrated Oceania		
	1	Rest of Southern Oceania		

TABLE 20

SUGAR TRADE PATTERN AND COSTS: 1970 EX-ANTE MODEL 3

because the unrestricted supply response is not known. Supply in the potentially large exporting regions is restricted because many of the sugar importers use price supports to encourage domestic production. The following models indicate, for example, that the largest importer—the United States does not allocate import quotas to the lowest-cost suppliers.

To assume that supplies are perfectly price elastic is perhaps unrealistic; thus, this assumption is dropped in the following two models. However, even if supply is not completely price elastic, large pricing inefficiencies are likely to exist in the world sugar economy. That is, the difference between the United States import costs of \$715.4 million in the above model and the actual cost of approximately \$1.5 billion would not be completely eliminated.

Model 4

In this model supplies are not perfectly price elastic. Predictions to 1970 were made for production, consumption, and trade for each region using the supply and demand equations and transportation costs developed in an earlier section. To examine the overall transportation and pricing inefficiencies which resulted from the United States embargo on Cuban sugar, trade was allowed between these two countries.

Empirical results.—Table 21 presents the production, consumption, price, and cost predictions by region for 1970. The four largest producers are Cuba, Eastern South America, Central America and the Caribbean, and North Central Europe, producing 9.0, 7.6, 6.8, and 6.6 million metric tons of sugar, respectively. This accounts for 49.2 per cent of the 61.0 million metric ton world total.

None of the four largest consumers is among the top producers. They are, in order of importance, the United States, Western Europe, the Middle East, and the Soviet Union, comprising 50 per cent of world sugar consumption.

The prices presented in table 21 differ by the matrix of transportation costs. The domestic price in the United States, for example, of \$102.95 per metric ton differs from the Cuban price (the

TABLE 21

SUGAR PRODUCTION, CONSUMPTION, PRICES, AND TOTAL CONSUMPTION COST (INCLUDING UNITED STATES TRADE WITH CUBA), 1970 EX-ANTE MODEL 4

Consuming region	Production	Consumption	Prices	Total consump tion cost
	1,000 m	etric tons	dollars per metric tons	10,000 dollars
Northwestern Europe	346	1,096	104.69	11,473.3
Western Europe	4,948	6,806	104.39	71,046.0
North Central Europe	6,620	4,943	101.57	50,206.1
South Central Europe	2,242	1,856	101.02	18,749.3
oviet Union	2,057	6,228	105.35	65,607.7
Inited States	1,687	10,763	102.95	110,796.0
Canada	200	984	103.58	10,191.5
Central America and Caribbean	6,772	2,735	98.58	26,961.6
Juba	9,000	1,071	99.08	10,611.5
Vestern South America.	2,119	1,090	97.84	10,664.6
Castern South America	7,648	4,608	98.81	45,531.6
forthwestern Middle East	921	948	105.06	9,950.7
Vestern Middle East	4,809	1,044	104.89	10,949.4
liddle East	0	6,680	103.56	69,176.2
lorthern Far East	0	1,308	102,90	13,458.0
orthern Middle Far East	0	1,105	102.50	11.325.2
aiwan	1,452	129	98.72	1,273.5
liddle Far East	0	691	102.86	7,107.0
hilippines	2,711	671	98.37	6,600.6
outhern Far East.	1,659	672	98,98	6,651.5
outh Africa.	2,168	1,250	99.09	12,386.3
Central Africa	0	557	103.59	5.769.4
lastern North Africa	0	909	105,22	9,563.6
outhwestern North Africa	0	788	103,73	8,121.3
orthwestern North Africa	0	1.049	104.02	10,910.6
ndian Ocean	1.074	45	99.41	447.3
ustralia	1,964	725	97.13	7.041.9
iji Islands	363	23	97.15	223.4
ew Zealand	0	135	101.48	1,369.9
Iawaiian Islands	247	56	98.67	552.6
outhern Oceania	0	19	101.72	193.3
Inited States Administrated Oceania	Ő	10	102.17	102.1
Rest of Southern Oceania	ů	24	101.37	243.3

largest exporter to the United States) by \$3.87 per metric ton. Of immediate interest is the price predicted for the United States-\$102.95 per metric ton, as compared with the 1959 price of \$126.51 per metric ton. In both cases trade is allowed with Cuba. The cost of the United States sugar imports derived from the optimal solution is \$1.11 billion as compared to \$1.36 billion using 1959 prices-a difference of \$250 million.

The 1970 trade pattern corresponding to the least-cost solution is presented in table 22. The four largest exporters in order of importance are Cuba, Central America and the Caribbean, the Western Middle East, and Eastern South America, accounting for 62.7 per cent of world total sugar exports of 29.9 million metric tons. The two largest importers are the United States and the Middle East, accounting for 52.7 per cent of the total imports.

The extent to which the trade pattern predicted using this model deviates from that proposed under the recently negotiated sugar act is discussed in a later section. An evaluation of the above results is made in conjunction with Model 5.

Model 5

As in Model 4, 1970 predictions were made for each region's production, consumption, and trade. The same data were used as previously except that no trade was allowed between Cuba and the United States.

Empirical results.—The 1970 production, consumption, prices, and consumption costs are presented in table 23. The four largest producers are the same as in Model 4—Cuba, Eastern South America, Central America and the Caribbean, and North Central Europe, accounting for approximately 50 per cent of the 60.6 million metric tons predicted production. The four largest consumers are also the same as in the previous model—the United States, Western Europe, the Middle East, and the Soviet Union.

As in Model 4, prices among regions differ by the matrix of transportation costs. However, overall prices are above those in Model 4 as a result of the United States embargo on Cuban sugar. For example, in the previous model the total cost of United States sugar consumption is \$1.10 billion. Table 23 indicates that the cost increases to \$1.13 billion when trade is not allowed between the United States and Cuba.

The minimum-cost 1970 trade pattern is presented in table 24. It indicates that the four largest exporters—Cuba, Central America and the Caribbean, Eastern South America, and the Philippines—account for 65 per cent of the total sugar exports of 26.4 million metric tons. In the model, the United States and the Soviet Union are the largest importers, constituting approximately 50 per cent of the sugar imports. The United States alone imports 35 per cent of the total.

In the previous model the United States imports from Central America and the Caribbean, Cuba, and Western South America. The above results indicate that, when trade with Cuba is not allowed, the United States imports from Central America and the Caribbean, Western South America, Eastern South America, Australia, the Fiji Islands, and the Hawaiian Islands. Of the total imports of 8.87 million metric tons, close to 50 per cent comes from Central America and the Caribbean. These patterns are compared in a later section with the actual 1970 United States sugar import allotments.

Evaluation of models 4 and 5.— These two models were constructed to determine the minimum total cost trade pattern for 1970, both including and excluding United States trade with Cuba. When trade with Cuba is excluded from the model, the United States domestic

TABLE 22

SUGAR TRADE PATTERN (INCLUDING UNITED STATES TRADE WITH CUBA) 1970 EX-ANTE MODEL 4

Supply region	Shipments	Destination	Consuming region	Exports	Imports
	1,000 metric lons			1,000 m	etric tons
Northwestern Europe	346	Northwestern Europe	Northwestern Europe		750
Western Europe	4,948	Western Europe	Western Europe		1,858
North Centrel Europe	4,943	North Central Europe	North Central Europe	1,683	
	1,683	Soviet Union	South Central Europe	386	
South Central Europe	$1,856 \\ 359 \\ 27$	South Central Europe Soviet Union Northwestern Middle East	Soviet Union		4,171
Soviet Union	2,057	Soviet Union	United States		9,076
Jnited States		United States	Canada		784
	1,687		Central America and Caribbean	4,037	
Canada,	200	Canada Nationation France	Cuba	7,929	
Central America and Caribbean	750 1,858	Northwestern Europe Western Europe	Western South America	1,029	
	119 272	United States Canada	Eastern South America	3,040	
	$2,735 \\ 1,038$	Central America and Caribbean Northwestern North Africa	Northwestern Middle East		27
Cuba	7,929	United States	Western Middle East	3,765	
	1,071	Cuba	Middle East		8,680
Western South America	$1,029 \\ 1,090$	United States Western South America	Northern Far East		1,308
Castern South America	2,129	Soviet Union	Northern Middle Far East		1,105
	4,608 117	Eastern South America Eastern North Africa	Taiwan	1,323	
	783 11	Southwestern North Africa Northwestern North Africa	Middle Far East		691
forthwestern Middle East	921	Northwestern Middle East	Philippines	2,040	
Middle East	4,809	Middle East	Southern Far East	987	
Caiwan	219	Northern Far East	South Africa	918	
	$1,105 \\ 129$	Northern Middle Far East Taiwan	Central Africa		557
hilippines	446	Western Middle East	Eastern North Africa		909
	884 19	Middle East Northern Far East	Southwestern North Africa		783
	691 671	Middle Far East Philippines	Northwestern North Africa		1,049
outhern Far East	987	Middle East	Indian Ocean	1,029	
	672	Southern Far East	Australia	1,239	
South Africa	1,250 557	South Africa Central Africa	Fiji Islands	340	
dian Ocean	361	Eastern North Africa	New Zealand		135
ndian Ucean	$598 \\ 431$	Western Middle East Eastern North Africa	Hawaiian Islands	191	
	45	Indian Ocean	Southern Oceania		19
Australia	$1,070 \\ 725$	Northern Far East Australia	United States Administrated		
	135	New Zealand	Oceania		10
	10	United States Administrated Oceania	Rest of Southern Oceania		24
	24	Rest of Southern Oceania			
iji Islands	321 725	Canada Australia			
	135 10	New Zealand United States Administrated			
	24	Oceania Rest of Southern Oceania			
Iawaijan Islands	191	Canada Hawaiian Islands			

Giannini Foundation Monograph • No. 23 • May, 1969

TABLE 23

SUGAR PRODUCTION, CONSUMPTION, PRICES, AND TOTAL CONSUMPTION COST (EXCLUDING UNITED STATES TRADE WITH CUBA) 1970 EX-ANTE MODEL 5

Consuming region	Production	Consumption	Prices	Total consump- tion cost
	1,000 m	etric tons	dollars per metric ton	100,000 dollars
Northwestern Europe	346	1,095	104.63	11,489.1
Western Europe	3,949	6,798	104.75	71,207.2
North Central Europe.	6,626	4,943	101.57	50,206.1
South Central Europe	2,242	1,856	101.39	18,818.0
Soviet Union	1,324	6,228	105.35	65,607.0
United States	1,866	10,740	105,45	113,244.5
Canada	200	984	103,66	10,199.3
Central America and Caribbean	6,833	2,715	101.08	27,443.2
Cuba	9,000	1,071	98.72	10,572.9
Western South America	2,122	1,076	100.34	10,796,6
Eastern South America	7.655	4,601	99.81	45,922.0
Northwestern Middle East.	922	948	105.43	9,994.7
Western Middle East	0	1,036	105,58	10,937.0
Middle East	4.813	6,580	104.82	69,121.4
Northern Far East	0	1,249	104.16	13,008,3
Northern Middle Far East	0	1,025	103.76	10.634.4
Faiwan	1,457	125	99.98	1,249.8
Middle Far East.	0	665	104.12	6,923.3
Philippines	2,727	666	99.63	6,635.4
Southern Far East	1,659	635	100.24	6,365.2
South Africa	2,170	1.247	98.52	12,410.1
Central Africa	0	554	104.02	5,762.1
Eastern North Africa	0	904	105.65	9,549,9
Southwestern North Africa.	0	780	104.73	8,158.2
Northwestern North Africa.	0	1,047	104.45	10,934.9
Indian Ocean	1,075	45	100.10	450.6
Australia	1,972	723	98.39	7.113.6
Fiji Islands	367	23	99.21	228.2
New Zealand	0	135	102.74	1,386,9
Hawaijan Islands	278	56	100,73	564.1
Southern Oceania.	0	19	103.76	197.1
United States Administrated Oceania	0	10	103.43	103.4
Rest of Southern Oceania	ő	24	102.63	246.3

production is predicted to be 1.9 million metric tons as compared to actual production of 3.8 million metric tons averaged for 1964–1966. This is not surprising because the United States is one of the highest-cost sources of sugar. The results indicate that, if domestic price supports were removed, much of the domestically produced sugar would be replaced by imports.

The models point out that United States imports from three sources when trade with Cuba is allowed and from six sources when trade with Cuba is excluded. This is because Cuba, prior to the embargo in 1960, was the largest exporter of sugar to the United States. Therefore, when trade with Cuba is excluded, the United States must import from several smaller sources in order to make up the previous level of imports from Cuba. Not only do the optimal models indicate this but so do the actual data on the number of suppliers of United States sugar.

A priori, one would expect that the impact of the United States embargo on Cuban sugar would be greater than the models indicate. The total cost of sugar to the United States (including domestic

TABLE 24

SUGAR TRADE PATTERN (EXCLUDING UNITED STATES TRADE WITH CUBA) 1970 EX-ANTE MODEL 5

Supply region	Shipments	Destination	Consuming region	Exports	Imports
	1,000 metric lons	· ·		1,000 m	etric tons
Northwestern Europe	346	Northwestern Europe	Northwestern Europe		749
Western Europe	4,949	Western Europe	Western Europe		1,849
North Central Europe	4,943	North Central Europe Soviet Union	North Central Europe	1,683	
	1,683		South Central Europe	386	
outh Central Europe	1,856 26	South Central Europe Northwestern Middle East	Soviet Union		4,904
· · · · ·	360	Eastern North Africa	United States		8,874
oviet Union	1,324	Soviet Union	Canada		784
Inited States	1,866	United States	Central America and Caribbean	4,118	
anada	200	Canada	Cuba	7,929	
entral America and Caribbean	$\frac{4,118}{2,715}$	United States Central America and Caribbean	Western South America	1,046	
uba	749	Northwestern Europe	Eastern South America	3,054	
	$1,849 \\ 3,221$	Western Europe Soviet Union	Northwestern Middle East		26
r	$784 \\ 1,071$	Canada Cuba	Western Middle East		1,036
	$279 \\ 1,047$	Eastern North Africa Northwestern North Africa	Middle East		1,767
Vestern South America	1,046	Canada	Northern Far East		1,249
	1,076	Western South America	Northern Middle Far East		1,025
astern South America	$2,274 \\ 4,601$	United States Eastern South America	Taiwan	1,332	
	780	Southwestern North Alrica	Middle Far East		665
orthwestern Middle East	922	Northwestern Middle East	Philippines	2,061	
liddle East	4,813	Middle East	Southern Far East	1,024	
'aiwan	$307 \\ 1,025$	Northern Far East Northern Middle Far East	South Africa	923	
	125	Taiwan	Central Africa		554
hilippines	645 751	Middle East Northern Far East	Eastern North Africa		904
	665 666	Middle Far East Philippines	Southwestern North Africa		780
outhern Far East	1,024	Middle East	Northwestern North Africa		1,047
	635	Southern Far East	Indian Ocean	1,030	
outh Africa	$104 \\ 1,247$	Western Middle East South Africa	Australia	1,249	
	554 265	Central Africa Eastern North Africa	Fiji Islands	344	
ndfan Ocean	932	Western Middle East	New Zealand		135
	98 45	Middle East Indian Ocean	Hawaiian Islands	222	
ustralia	870	United States	Southern Oceania		19
	191 723	Northern Far East Australia	United States		
	135 19	New Zealand Southern Oceania	Administrated Oceania		10
	10	United States Administrated Oceania	Rest of Southern Oceania		24
	24	Rest of Southern Occania			
'iji Islands	$\begin{array}{c} 344\\ 23\end{array}$	United States Fiji Islands			
Vew Zealand	222 56	United States Hawajjan Islands			

production) is \$1.10 billion when trade with Cuba is allowed and \$1.13 billion excluding Cuban trade. If the data in the models are reasonable approximations of sugar-producing regions, the results indicate that the alternative cost sources of sugar supply in the model are only slightly greater than the cost of imports from Cuba. Regardless of the accuracy of the models in predicting the inefficiencies from severing trade with Cuba, Models 4 and 5 appear to give the optimal trade pattern which minimizes total consumption costs in each region. These provide norms against which to compare the sugar import quotas proposed by the United States for 1970.

THE SPATIAL MODELS AND UNITED STATES SUGAR SUPPLY POLICY¹⁷

Models 4 and 5 were used to determine if the United States uses efficiency as a a criterion in allocating sugar quotas to various countries. These models served this purpose because they showed the optimum trade pattern the United States should pursue if its policy was to minimize total consumption costs.

The Present Sugar Policy

On October 22, 1965, Congress passed and, on November 8, 1965, the President approved H.R. 11135, a bill to amend and extend the provisions of the Sugar Act of 1948, as amended. The following provisions are of particular interest in this study (U. S. Congress, 1965):

- 1. The Sugar Act is extended for five years to December 31, 1971.
- 2. The mainland beet sugar quota was increased by 375,000 short tons, and the mainland cane sugar quota by 205,000 short tons. The domestic sugar-producing areas now have the following quotas as compared with the 1962 amendments:

Area	1962 amendment	1965 amendment
	(short tons)	(short tons)
United States		
Domestic beet sugar	2,650,000	3,025,000
Mainland cane sugar	895,000	1,100,000
Hawaijan Islands	1,110,000	1,110,000
Puerto Rico	1,140,000	1,140,000
Virgin Islands.	15,000	15,000
	5,810,000	6,390,000

To or from the above total of 6,390,-000 short tons, raw value, there will be added or subtracted, as the case may be, a quantity equal to 65 per cent of the amount by which the Secretary of Agriculture's determination of requirements of consumers for the calendar year exceeds 10,400,000 short tons or is less than 9,700,000 short tons, raw value. This amount will be apportioned between the domestic beet area and the mainland cane area.

- 3. A quota will be given to the Philippines in the amount of 1,050,000 short tons, raw value, plus 10.86 per cent of the amount, not exceeding 700,000 short tons, raw value, by which the Secretary's determination of requirements for consumption for the calendar year exceeds 9,700,000 short tons, raw value.
- 4. The Cuban share of 50 per cent was prorated to the various foreign countries listed, in accordance with their basic quotas, until such time as Cuba's quota is restored following its return to the free world, except that the portion of the Cuban share arising from consumption

¹⁷ For a summary discussion of Models 4 and 5 and how their results are used to determine the efficiency of the United States sugar supply program see Bates (1968).

5. Assigned to the Philippines was a share amounting to 47.22 per cent of all deficits under the above quotas beginning in 1966, except that a deficit of a country which is a member of the Central American Common Market will first be allocated to other member countries.

Table 25 compares this future supply pattern with that suggested by models 4 and 5 and indicates the following:

- 1. If the United States embargo on Cuban sugar is continued, the actual trade pattern specified in the Sugar Act for 1970 will increase United States transportation costs by approximately 10 per cent above those if free trade with Cuba were restored.
- 2. The estimated total cost of the United States sugar supply in 1970 for the actual trade patterns specified in the Sugar Act (including trade with Cuba) is approximately \$1.6 billion. This cost would drop to \$1.1 billion if trade restrictions were removed—a 31 per cent reduction in costs.
- 3. If trade with Cuba is excluded, the optimum trade pattern gives a total
- ; cost of approximately \$1.3 billion, which is 25 per cent lower than the actual trade pattern specified in the Sugar Act (excluding trade with Cuba).

In table 26 regional sugar supplies

Bates and Schmitz: World Sugar Economy

The remainder of deficits arising in a domestic area or any Western Hemisphere country will be prorated to other Western Hemisphere countries. The remainder of deficits arising elsewhere will be prorated to other non-Western Hemisphere countries. In making deficit allocations to Western Hemisphere countries, special consideration will be given to those countries purchasing United States agricultural commodities.

The Efficiency of the United States Sugar Act Supply Pattern

specified under the Sugar Act are compared with those predicted using models 4 and 5. The table includes actual and optimal trade patterns, both including and excluding trade with Cuba. One of the striking features of these data is that, while the Sugar Act places a heavy emphasis on domestic supply sources (41.8 per cent of total sugar by weight both including and excluding Cuba), in Model 4 only 15.7 per cent of total requirements by weight would come from domestic sources. In Model 5 this figure increases to 17.4 per cent. The two efficiency models indicate that United State production of raw sugar would drop to less than 2,000,000 metric tons from the 4,319,132 metric tons proposed by the latest sugar legislation. This indicates that the United States is a highcost source of sugar.

The results show that the total cost per metric ton to the United States, under the proposed Sugar Act supply pattern, would be \$147.39 per metric ton excluding trade with Cuba. If the world sugar economy were efficient in the way the ex-ante models suggest, then United States sugar costs would be lowered to \$105.50 per metric ton.

SUMMARY AND CONCLUSIONS

Five spatial equilibrium models were developed. Two include 42 world sugarproducing and consuming regions. The three others include 34 regions. These models were used to (1) determine the extent of inefficiency in the world sugar

Giannini Foundation Monograph • No. 23 • May, 1969

TABLE 25

ALTERNATIVE TRADE PATTERNS IN 1970 UNDER 1948 UNITED STATES SUGAR ACT AS AMENDED, 1965 COMPARED WITH PREDICTIVE MODELS 4 AND 5

	Quantity	y shipped		ng costs for shipped	Total cost*		
Source countries under United States Sugar Act	Including Cuba	Excluding Cuba	Including Cuba	Excluding Cuba	Including Cuba	Excluding Cuba	
	metric tons 1,000 do		dollars	ollars			
United States	4,319,132	4,319,132	0	0	606,387.6	606,387.6	
Ireland	4,854	4,854	26.6	26.6	754.7	754.7	
Puerto Rico Virgin Islands Bahamas	1,034,208 13,608 9,072	1,034,208 13,608 9,072	4,519.5 59.5 39.6	4,519.5 59.5 39.6	378,965.5 1,827.6 1,012.2	378,965.5 1,827.6 1,012.2	
Mexico Dominican Republic British West Indies	225,180 220,229 87,975	486,124 475,408 138,186	984.0 962.4 384.5	2,124.4 2,077.5 603.9	23,335.4 17,012.7 9,511.0	50,377.1 36,725.2 14,939.3	
French West Indies Costa Rica	27, 674 25, 926	43,469 55,979	120.9 113.3	190.0 244.6	3,716.3 2,435.0	5,837.5 5,257.5	
Nicaragua. Guatemala. Panama	25,926 21,848 16,313	55,979 47,198 35,190	113.3 95.5 71.3	244.6 206.3 153.8	2,344.8 2,437.4 2,485.6	5,062.7 5,265.5 5,361.8	
El Salvador Haiti British Honduras	16,022 12,235 6,409	34,607 26,408 13,818	70.0 53.5 28.0	151.2 115.4 60.4	2,154.9 1,547.9 498.0	4,654 6 3,340.9 1,073.7	
Honduras	2,622	.5,691	11.5	24.8	292.6	• 633.7	
Cuba	1,456,539 175,659	0 379,203	5,622.2 895.9	.0	143,742.1 13,404.6	0 28,936.9	
Colombia	23,305	50,299	118.9	256.5	2,099.8	4,531.9	
Ecuador	32,044	69,152	163.4	352.7	2,579.5	5,476.8	
Brazil Argentina Venezuela Bolivia	$220,229 \\ 27,092 \\ 11,070 \\ 2,622$	475,408 58,497 23,890 5,681	1,239.9 152.5 62.3 14.8	2,676.6 329.3 134.5 32.0	16,526.0 3,375.1 1,173.5 211.5	35,674.7 7,287.5 2,532.6 458.1	
India	41,948	65,890	353.6	555.5	3,152.4	4,951.7	
Taiwan	43,696	68,635	293.6	461.2	3,160.9	4,965.0	
Thailand	9,613	15,100	87.9	138.0	1,241.5	1,950.0	
Philippines	1,021,525	1,021,525	7,222.2	7,222.2	130,445.7	130, 445.7	
South Africa Malagasy Republic Swaziland	30,879 4,952 3,787	48,503 7,778 5,948	241.8 38.8 29.7	379.8 60.9 46.6	2,966.3 752.0 378.1	4,659.2 1,181.2 593.8	
Southern Rhodesia†	3,787	5,948	29.7	46.6	378.1	593.8	
Mauritius	9,613 104,871	15,100 164,725	84.0 739.3	132.0 1,161.3	1,146.6 9,200.3	1,801.2 14,451.3	
Fiji Islands	23,013	36,148	143.4	225.2	2,448.4	3,845.8	
Hawaiian Islands	1,006,992	1,006,992	4,742.9	4,742.9	139,499.6	139,499.6	
Total‡	10,322,400	10,322,400	29,930.2	31,729.8	1,534,601.2	1,521,313.9	

* Transport costs from source countries to United States plus price at source countries. † On December 8, 1965, the Secretary of Agriculture announced that the quota for Southern Rhodesia had been with-held and prorated to western countries pursuant to Presidential directive of November 20 and to Section 202 (d) (1) (B) of the Sugar Act. It is assumed this quota will be returned by 1970. ‡ Figures may not add to totals because of rounding.

TABLE 26

SUGAR SUPPLY SOURCES IN 1970 UNDER AMENDED 1948 UNITED STATES SUGAR ACT AND EX-ANTE MODELS 4 AND 5

Region	Quantity shipped including Cuba	Per cent of total	Quantity shipped excluding Cuba	Per cent of total	Model 4	Per cent of total	Model 5	Per cent of total
	metric tons		metric tons		metric tons		metric tons	
United States	4,319,132	41.84	4,319,132	41.84	1,686,000	15.66	1,866,000	17.37
Western Europe	4,854	. 05	4,854	.05	0	0	0	0
Central America								
and Caribbean	1,745,247	16.91	2,474,935	23.98	119,000	1.11	4,118,000	38.34
Cuba Western South	1,456,539	14.11	0	0	7,929,000	73.67	0	0
America	231,008	2.24	498,654	4.83	1,029,000	9.56	1,046,000	9.74
Eastern South	841 010	0.50	FC0 470	F 10		•	0.07.000	<u>.</u>
America Middle East	261,013	2.53 .41	563,470	5.46 .64	0	0	2,274,000	21.17
Taiwan	41,948 43,695	.41	65,890 68,685	. 66	0	0	0	0 0
Middle Far East	9,613	.42	15,100	.15	0	0	0	0
Philippines	1,021,525	9,90	1,021,525	9,90	0	0	0	0
South Africa	43,405	.42	68,177	.66	0	0	0	0
Indian Ocean	9,613	.09	15,100	.15	Ő	0	0	0
Australia	104,871	1.02	164,725	1.60	ŏ	Ő	870,000	8.10
Fiji Islands	23.013	.22	36,148	.35	0	0	344,000	3.20
Hawaijan Islands	1,006,992	9.76	1,006,992	9.76	0	0	222,000	2.07
Total*	10, 322, 400	100.00	10,322,400	100.00	10,763,000	100.00	10, 740, 000	100.00
Region	Total cost† including Cuba	Per cent of total	Total cost† excluding Cuba	Per cent of total	Model 4	Per cent of total	Model 5	Per cent of total
	10,000 dollars		10,000 dollars		10,000 dollars		10,000 dollars	
United States	60,638.8	39.51	60,638.8	39.85	17,357.4	15.67	19,677,0	17.37
Western Europe Central America	75.5	. 05	75.5	. 05	0	0	Q	0
and Caribbean	44,957.8	29.30	52,033.8	34.20	1,225.0	1.11	43,420.1	38.34
Cubs Western South	14,374.2	9.37	0	0	81,621.1	73.67	0	0
America Eastern South	1,808.5	1.18	3,894.6	2 56	10,592.5	9. 5 6	11,029.1	9,74
America	2,128.7	1.39	4,595.2	3.02	0	0	23,977.1	21.17
Middle East	315.2	21	495.2	.33	0	0	0	0
Taiwan	316.1	.21	496.5	.33	0	0	0	0
Middle Far East.	124.2	.08	195.0	.13	0	0	0	0
Philippines	13,044.6	8.50	13,044.6	8.57	0	0	0	0
South Africa	447.4	.29	702.8	.46	0	0	0	0
Indian Ocean	114.7	. 07	180.1	.12	0	0	0	0
Australia	920.0	.60	1,445.1	. 95	0	0	9,173.3	8.10
Fiji Islands	244.8	.16	384.6	.25	• 0	0	3,627.1	3.20
Hawaiian Islands Total*	13,950.0 153,450.1	9.09 100,00	13,950.0 152,131.4	9.17 100.00	0 110,796.0	0	2,340.8 113,244.5	$2.07 \\ 100.00$
Total cost per			100,101.1					
metric ton	\$148.	67	\$147.	39	\$102.	94	\$10	5.44

Figures may not add to totals because of rounding.
 † Transport costs from source regions to United States plus price at source regions.

economy and (2) ascertain whether the United States imports sugar from its lowest-cost sources. The models used differ principally in the length of time under consideration and the assumptions made concerning the consuming and producing activities in each region.

No attempt was made to compare the actual United States sugar policies (either in the past or in the immediate future) with a suboptimal world supply system (in which sources politically committed would be taken into account and the residual treated as the supply actually available). This was done because (1) our primary interest was to establish an optimally efficient world sugar economy and then determine how the United States import policies deviated from it and (2) in the optimal solutions of the supply allocated to the United States, only small amounts were politically committed to other destinations.

The ex-post models developed in this study are subject to the usual criticisms. The models simply take production and consumption as de facto magnitudes and indicate what pattern of trade shipments minimize total transport costs. Because production costs are not considered, these models cannot point out, for example, to what extent United States protection to domestic sugar producers affects the efficiency of both the United States and world sugar economies. Despite the shortcomings of these models, we were able to conclude that transport efficiency was not as important a determinant of sugar prices as might have been expected. A saving of only \$1.70 and \$2.30 per metric ton, respectively, was realized in the optimal transport pattern over the actual trade pattern in 1959 and 1963. Also, it was found that the "efficient" prices varied as much as \$50-\$100 per metric ton from actual prices in 1959 and 1963, which suggests that political considerations are considerably more important in the determination of sugar prices than are transport costs.

At one stage in the analysis, the world sugar economy was divided into five regions. The ex-post models suggested that the United States, Portuguese, and the residual markets were relatively efficient when compared with the world sugar economy as a whole. Efficiency was defined as the deviation of an actual trade pattern from an optimal one measured in terms of total transport costs. The Commonwealth Sugar Agreement countries and the French sugar economies were considerably more inefficient.

The ex-ante models predicted optimum 1970 regional production, consumption, international trade patterns, and prices. A removal of international barriers to trade and domestic price supports to sugar producers would have the following aggregate effects:

- 1. Production in the Soviet Union and the United States would decline by approximately 30 and 65 per cent, respectively.
- 2. Substantial increases in production in Central America and the Caribbean and Cuba would be forthcoming; a number of small, inefficient regions would discontinue sugar production.
- 3. Sugar prices would fall in the United States, the Philippines, and the Hawaiian Islands.
- 4. Sugar prices would increase in South America, Taiwan, and Cuba.
- 5. A long-run policy of embargo on Cuban sugar would increase sugar costs to the United States by approximately \$2.50 per metric ton.

The models pointed out that the major inefficiency in the United States sugar economy results from its heavy reliance on domestic, Hawaiian, Puerto Rican, and Philippine sources of supply. In the absence of political barriers, the major supplier of United States sugar would be Cuba. If trade with Cuba is excluded, Latin America and the South Pacific would become the major suppliers. Given these findings, it is clear that economic efficiency is not the major criterion used in formulating United States sugar policy.

APPENDIX TABLE 1 SUMMARY OF WORLD SUGAR EXPORTS BY TYPES OF MARKETS, 1954-1962

	A. Exports excluded from provisions of International Sugar Agreements								
Exports	1954	1955	1956	1957	1958	1959	1960	1961	1962
·	metric tons, raw value						1		
Internal exports		· · · · ·			1			l	
United States offshore areas to United States mainland	1,934,000	1,943,000	2,040,000	1,766,765	1,323,887	1,766,424	1,585,342	1,851,886	1,813,500
United States mainland to offshore areas	8,000	8,000	5,000	5,000	4,000	6,000	6,000	6,000	6,00
France to overseas departments and territories	400, 276	363,745	377,803	438,185	406,127	290, 263	299,102	335,076	308,39
French overseas departments and territories to France	380,110	417,864	384,474	427,038	435,480	342,795	416,647	412, 531	437,73
Portuguese overseas provinces to Portugal	79,807	100,885	125,441	154,952	148, 597	140,933	161,010	157,097	166,77
Belgium to Congo (Leopoldville)	6,268	5,427	8,659	7,845	7,468	6,480	254	53	32
Congo (Leopoldville) to Belgium	0	0	0	0	0	1,001	9,520	0	ļ
Netherlands to overseas provinces	1,168	1,843	2,381	2,102	2,420	3,216	3,408	2,628	40
Dutch overseas provinces to Netherlands	468	0	898	807	241	1,543	3,454	1,184	
Spain to Canary Islands	15,671	0	4,371	8,760	7,047	8,527	10	0	
Japan to Ryukyu Islands	2,955	0	0	1,148	2,829	11,138	14,123	0	
Ryukyu Islands to Japan	1,186	3,645	6,345	3,322	2,722	11,986	25, 580	0	
Tanganyika to Kenya	584	812	2,138	200	58	2,033	111	54	
Uganda to Kenya	40	13,384	11,219	16,921	16,395	10, 579	31,373	33,531	36,41
Uganda to Tanganyika	0	367	1,932	6,291	7,035	3,351	1	0	_
Total internal exports	2,830,533	2,858,972	2,970,661	2,839,336	2,364,306	2,606,269	2,555,935	2,800,040	2,769,63
Percentage of world exports	18.4	17.3	18.3	16.5	13.8	15.7	13.3	12.5	13
oreign exports to the United States					{				1
(excluded under Article 17 of International Sugar Agreements)	3,432,585	3,604,461	3,851,924	3,829,388	4,442,452	4,259,782	4,387,619	3,938,928	4,215,99
Percentage of world exports	22.4	21,9	23.8	22.2	26.0	25.6	22.8	17.7	20.
Exports to U.S.S.R. (excluded under Article 14(2) (a) of Inter-					ĺ				l
national Sugar Agreements)									
Czechoslovakia to U.S.S.R.	135,984	110,765	58,372	118,918	137,071	124,941	128,441	131,360	83,62
Hungary to U.S.S.R.	*		•	73	0	0	10,871	870	
Poland to U.S.S.R.	230,672	233,696	26,087	0	54,348	81,522	108,605	127,213	154,30
Total.	366,656	344,461	84,459	118,991	191,419	205,403	248,007	259,443	237,99
Percentage of world exports	2.4	2.1	0.5	0.7	1.1	1.2	1.3	1.2	1.
TOTAL EXPORTS OUTSIDE FREE MARKET	6,629,774	6,807,894	6,907,044	6,787,715	6,998,177	7,072,514	7,191,561	6,998,411	7,223,60
Percentage of world exports	43.2	41.3	42.6	39.4	40.9	42.5	37.4	31.4	35
				B. Fi	ee market e	ports			
				[
Exports other than under Commonwealth Sugar Agreement	6,480,500	7,446,695	6,961,704	8,065,081	7,804,505	7,271,546	9,721,046	12,822,260	11,126,64
Percentage of world exports	42.3	45.1	43.0	46.7	45.7	43.7	50.5	57.6	54.
xports under Commonwealth Sugar Agreement	2,222,574	2,235,484	2,333,553	2,393,663	2,288,034	2,307,046	2,319,313	2,433,520	2,223,24
Percentage of world exports	14.5	13.6	14.4	13.9	13.4	13.8	12.1	11.0	10.
TOTAL FREE MARKET EXPORTS	8,703,074	9,682,179	9,295,257	10, 458, 744	10,092,539	9,578,592	12,060,359	15,255,780	13,349,88
Percentage of world exports	56.8	58.7	57.4	60.6	59.1	57.5	62.6	68.6	64.
				с	. World expo	rts		<u>.</u>	
TOTAL (A AND B)	15,332,845	16,490,073	16,202,301	17,246,459	17,090,716	16,651,108	19,251,920	22,254,191	20,573,48
TUTAL (A AND B)	15,332,848	16,490,073	16,202,301	17,240,459	17,090,716	10,001,100	19,251,920	22,254,191	20,573,4

APPENDIX

* Blanks indicate no data available. Source: International Sugar Council, 1963, p. 164.

Giannini Foundation Monograph . No. 23 . May, 1969

APPENDIX TABLE 2

1970 SUGAR CONSUMPTION ESTIMATES, PRICE ELASTICITIES, AND DEMAND RELATIONSHIPS

Region	1970 estimated consumption, 1959 constant prices	1959 regional average price	Estimated 1970 price elasticities	Demand relationships
	1,000 metric tons			
Northwestern Europe	1,102.0	101.13	-0.16	Q = 1,278,573 - 1,746p
Western Europe.	6,986.5	96.60	-0.32	Q = 9,222,210 - 23,144p
North Central Europe	5,041.4	95.73*	-0.32	Q = 6,655,121 - 16,857p
South Central Europe	2,620.7	75.44	0.86	Q = 4,875,677 - 29,891p
Saviet Union.	7,236.5	79.11	-0.42	Q = 10,276,223 - 38,424p
United States	10,322.4	140.401	-0.16	Q = 11,973,925 - 11,763p
Canada.	1.019.0	85.42	-0.16	Q = 1,182,067 - 1,909p
Central America and Caribbean	2,645.5	107.19*	-0.42	Q = 3,756,524 - 10,365p
Cuba	455.7	94.83*	-0.16	Q = 1,147,106 - 769p
Western South America	1,257.2	- 73.31*	-0.42	Q = 1,757,981 - 6,831p
Eastern South America	4,772.6	89.20*	-0.32	Q = 6,299,793 - 17,121p
Northwestern Middle East.	979.0	76.90	-0.86	Q = 1,063,206 - 1,095p
Western Middle East	1,223.8	89.10	-0.86	Q = 2,276,249 - 11,812p
Middle East	5,936.1	112.04	-1.56	Q = 15, 191, 500 - 82, 608p
Northern Far East	2,200.8	81.11	-1.56	Q = 5,634,511 - 42,334p
Northern Middle Far East.	2,089.1	84.48	-2.30	Q = 6,892,886 - 56,863p
Taiwan.	2,039.1	65.62*	-0.86	Q = 416.329 - 2.934p
Middle Far East.	865.4	94.07	-2.30	Q = 2,855,169 - 21,152p
Philippines.	577.6	120.63*	-0.86	Q = 1,074,475 - 4,119p
Southern Far East		73.39*	-1.56	Q = 3,679,958 - 30,554p
South Africa.		102.92*	-0.42	Q = 3,013,033 = 50,0020 Q = 1,744,038 = 5,013p
Central Africa	1 ' !	124.37	-1.56	Q = 1,125,701 - 5,515p
Eastern North Africa		100.72	-0.86	Q = 1,750,085 - 8,035p
Southwestern North Africa.		142.87	-2.30	Q = 1,591,749 - 7,792p
Northwestern North Africa.	1	119.53	-0.42	Q = 1,091,143 = 7,192p Q = 1,412,257 = 3,495p
Indian Ocean		124.77*	-0.32	Q = 55.150 - 1070
Australia		80.68*	-0.16	Q = 867, 648 - 1,483p
Fili Islands.	1	100.16*	-0.32	Q = 29,612 - 72p
New Zealand	1	72.61	-0.16	Q = 107,290 - 318p
Hawaijan Islands	1	133.82*	-0.16	Q = 62,872 - 64,80
Southern Oceania.		100.63	-0.16	Q = 21,689 - 29.7p
United States Administrated Oceania.		138.44	-0.32	Q = 12,873 - 22.2p
Rest of Southern Oceania		151.04	-2.30	Q = 12,075 - 22.2p Q = 44,865 - 207p
nest of Southern Oceania	19.0	101.04	-2.00	~ 43,000 - 201h

* Using average region export price + Price based on 1959 average for United States imports of raw sugar, New York, duty paid, but excluding the excise tax, which was 6.24 cents per pound.

Bates and Schmitz: World Sugar Economy

APPENDIX TABLE 3 SUGAR SUPPLY ESTIMATES, 1970

Region and country	Sugar supply estimates	Region and country	Sugar supply estimates
Denmark	Q = 378,362 + 646.2p	British Guiana	Q = 358,019 + 1,292p
Finland	Q = 75,000	Paraguay	Q = 43,810 + 258.5p
Sweden	Q = 375,000	Surinam	Q = 16,000
		Uruguay	Q = 90,000
Belgium	Q = 171,786 + 909.5p	Venezuela	Q = 450,000
France	Q = 1,874,021 + 1,292.3p		
Ireland	Q = 193,036	Israel	Q = 45,000
Netherlands		Syria	Q = 18,000
Spain	Q = 625,000	Turkey	Q = 722,926 + 1,292p
Switzerland	Q = 65,000	-	
United Kingdom		Iran	Q = 200,000
		Ceylon	Q = 25,000
Austria	Q = 410,000	India	Q = 4,518,037 + 2,585p
Czechoslovakia	Q = 1,400,000	Pakistan	Q = 450,000
East Germany			
West Germany		Japan	Q = 450,000
Hungary		ouplair	
Poland		Mainland China	Q = 2,500,000
I official constraints and the second s	Q = 2,200,000	Mamanu Onina	4e - 2,000,000
Bulgaria	Q = 300,000	Taiwan	Q = 1,199,917 + 2,585p
Greece		Laiwall	a - 1,100,011 1,000p
Italy		Burma.	Q = 90,000
Rumania		Thailand	Q = 240,000
Yugoslavia		1 manand	Q - 213,000
I ugosiavia	Q = 0.00,000	Philippines	Q = 1,446,503 + 12,923p
U.S.S.R.	Q = 11,000,000	I multiplines	Q - 1,310,000 T 12,820P
U.D.D.R.	Q = 11,000,000	Indonesia	Q = 1,659,000
United States	Q = -7,892,624 + 93,046p	Infondata,	42 - 1,000,000
United Diabes	Q - 1,000,001 30,010	Angola	Q = 90,000
Canada	Q = 200,000	Rhodesia	Q = 225,000
Canada	Q = 100,000	Malagasy.	
British Honduras	Q = 10,256 + 258.5p	Mozambique	Q = 300,000
Costa Rica.		Union of South Africa	Q = 1,298,580 + 2,585p
Dominican Republic			Q - 1,230,000 - 2,000p
El Salvador		Republic of the Congo	
Guadaloupe and Martinique.		(Leopoldville)	Q = 60,000
Mexico		Kenya	Q = 55,000
		Tanzania	Q = 60,000
Nicaragua	Q = 53,986 + 516.9p Q = 30,271 + 129.2p	Uganda	Q = 105,000
Panama	$Q = 30,271 \pm 129.2p$	uganda	$Q \rightarrow 100,000$
Puerto Rico and Virgin Islands	0 - 1 657 097 90 677m	Ethiopia	Q = 72,000
		Somalia,	
Guatemala	Q = 164,790 + 259p Q = 26,455 + 517p		Q = 25,000 Q = 700,000
Haiti		Egypt	Q = 700,000
West Indies	Q = 944,915 + 1,938.5p	Burnhlin of Conne	
Quite	Q = 9,000,000	Republic of Congo (Brazzaville)	Q = 50,000
Cuba	Q = 9,000,000	(Brazzaville)	Q = 30,000
Chile	Q = 160,000	Mauritius	Q = 708,763 + 646.2p
		Reunion	
Colombia		Reunion	≪ - 201,111 T 040.2p
Ecuador		Australia	
Peru	Q = 1,084,454 + 1,292p	Austrana	v₂ ≕ 1,400,900 + 0,109.2p
	0 - 000 000 1 2 010 4-	Fiji Islands	$0 - 111 084 \pm 9 5850$
Americantino			
Argentina,		1 Ili mandon in in in it.	w = 111,001 2,000p
Argentina Bolivia Brazil	Q = 903,232 + 3,018.4p Q = 125,000 Q = 4,590,715 + 10,338p	Hawaiian Islands	_

Giannini Foundation Monograph • No. 23 • May, 1969

APPENDIX TABLE 4

QUANTITY OF SUGAR EXPORTED AND IMPORTED, BY REGION 1959 AND 1963

Zaports France. North Central Europe. Mexico. Jamaica. Martinique. Puerto Rico. Cuba.	0 853, 348 848, 712 994, 126 19, 260	500,041
France. North Central Europe. Mexico. Jamaica. Martinique. Puerto Rico. Cuba. Cuba.	853, 348 848, 712 994, 126	· · ·
North Central Europe Mexico Jamaica. Martinique. Puerto Rico Cuba.	853, 348 848, 712 994, 126	· · ·
MexicoJamaica	848, 712 994, 126	
Jamaica. Martinique. Puerto Rico. Cuba.	994,126	-
Martinique		1,205,169
Puerto Rico	10 980	1,213,400
Cuba	10,000	261,793
	921,268	810,272
	5,007,589	3, 504, 829
Western South America	310, 937	380,030
Eastern South America.	439,353	928, 339
Middle East.	0	214,418
Taiwan	673,078	677, 528
Philippines.	1,065,392	1,064,134
South Far East.	4,670	130,966
Angola	136,283	155,082
-		1 '
Madagascar	32,918	69,658
Other South Africa	168,497	555, 386
Mauritius	512,874	577,792
Reunion	156, 595	222,370
Australia	654, 692	1,146,779
Fiji Islands	183,382	261,683
Hawaiian Islands	857,393	928, 803
Total exports	13,840,367	14,808,472
m porte		
Northwestern Europe	367,090	356,052
United Kingdom	1,967,870	2,225,422
France.	159,366	0
Portugal	134,603	143,088
Other Western Europe	362,899	664,993
South Central Europe	183,258	001,000
North and South Central Europe.	100,200	327,562
Soviet Union	120, 500	219,227
United States.		
	5,937,843	5,940,236
Canade	683,773	709,813
Northwestern Middle East.	190, 732	205,965
Western Middle East	561,776	581,804
Middle East	165,408	0
Northern Far East	1,246,819	1,430,334
Northern Middle Far East	99,176	412,977
Middle Far East	328, 839	307,011
Central Africa.	108,553	20,915
Eastern North Africa.	206,110	226,718
Southwestern North Africa.	271,376	293,796
Northwestern North Africa	623,928	595,745
New Zealand	98,862	121,311
South Oceania.	8,070	13,494
United States Administrated Oceania.	3,300	3,600
Rest of Southern Oceania.	3,300	8,409
Total imports	13,840,367	14,808,472

LITERATURE CITED

ASSOCIATION OF SUGAR PRODUCERS OF PUERTO RICO

1964. Manual of sugar statistics, Washington, D. C.

BATES, THOMAS H.

- 1966. The world sugar economy and United States supply policy, unpubl. Ph.D. diss., Dept. of Bus. Adm., Univ. of California, Berkeley.
- 1967. Political and economic constraints on efficient pricing and allocation in international sugar trade, Western Farm Economics Association: Proceedings, 1966. 39th Ann. Mtg., held jointly with Amer. Stat. Assoc., Biometric Soc. (Eastern and Western North American Regions), and Inst. of Mathematical Statistics (Western Region), August 15-17, 1966, Los Angeles, Calif. Pullman: Washington State Univ., pp. 163-70.
- 1968. The long-run efficiency of United States sugar policy, American Jour. of Agric. Econ., L(3):521-35. (Univ. of California, Giannini Foundation Paper 281.)

BAWDEN, D. L.

1966. A spatial price equilibrium model of international trade, Jour. of Farm Economics, 48(4) Part 1:862-74.

BAWDEN, D. LEE, H. O. CARTER, and G. W. DEAN

1966. Interregional competition in the United States turkey industry, Hilgardia, 37(13).

BJARNASON, H. F.

1967. An economic analysis of 1980 international trade and feed grains, unpubl. Ph.D. diss., Dept. of Econ., Univ. of Wisconsin, Madison.

- DANTZIG, GEORGE B.
 - 1951. Application of the simplex method to a transportation problem, Activity analysis of production and allocation. (Cowles Comm. for Research in Economics, Mono 13.) New York: John Wiley & Sons, Inc.

DEAN, GERALD W., and NORMAN R. COLLINS

1967. World trade in fresh oranges: an analysis of the effect of European Economic Community tariff policies. Univ. of California, Giannini Foundation Mono 18.

DENNIS, C. C., and L. L. SAMMET

1961. Interregional competition in the frozen strawberry industry, Hilgardia 31(15).

DORFMAN, ROBERT, PAUL A. SAMUELSON, and ROBERT M. SOLOW

1958. Linear programming and economic analysis, New York: McGraw-Hill Book Comp., Inc. Economic Research Service, U. S. DEPARTMENT OF AGRICULTURE (ERS)

1962. The sugar situation, SUS-8.

ENKE, S.

1951. Equilibrium among spatially separated markets; solution by electric analogues, Econometrica, 19(1):40-48.

FAIRPLAY SHIPPING JOURNAL

1959 and 1963. London: Fairplay Publications, Ltd.

FOOD AND AGRICULTURAL ORGANIZATION OF THE UNITED NATIONS (FAO)

- 1961. Commodities Division. Trends and forces of world sugar consumption, by A. Viton and F. Pignalosa. Commodity Bull. 32. Rome.
- 1962. Agricultural commodities—projections for 1970. FAO Commodity Rev. 1962, Special Suppl., E/CN. 13/48, CCP 62/5. Rome.

Fox, K. A.

1953. A spatial equilibrium model of the livestock-feed economy in the United States, Econometrica, 21(4):547-66.

HASSLER, JAMES B.

1953. Pricing efficiency in the manufactured dairy products industry, Hilgardia, 22(8).

HENDERSON, J. M.

- 1958. The efficiency of the coal industry; an application of linear programming, Cambridge: Harvard Univ. Press.
- HENRY, W. R., and C. E. BISHOP
 - 1957. North Carolina broilers in interregional competition. North Carolina State Coll., Dept. of Agric. Econ., A. E. Information Series 56, Raleigh.

40

INTERNATIONAL SUGAR COUNCIL

- 1959. Statistical Bulletin, 18(1-12), London.
- 1961. 1960 Sugar Year Book, London.
- 1963. Statistical Bulletin, 22(1-11), London.

1963. The world sugar economy: structure and policies. Vol. I: National sugar economies and policies. Vol. II: The world picture, London: Brown, Knight & Truscott, Ltd.

1966. World raw sugar prices, 1900-1964, London.

1967. 1966 Sugar Year Book, London.

JUDGE, G. G., and T. D. WALLACE

1958. Estimation of spatial price equilibrium models, Jour. of Farm Economics, XL(4): 801-20.

KING, G. A., and L. F. SCHRADER

1963. Regional location of cattle feeding—a spatial equilibrium analysis, Hilgardia, 34(10). KOOPMANS, T. C., and STANLEY REITER

1951. A model of transportation, Activity analysis of production and allocation. (Cowles Comm. for Research in Economics, Mono 13.) New York: John Wiley & Sons, Inc.

LICHT, F. O.

1963. International sugar report, Supplementary Rept. 14, Vol. 95, Hamburg/Ratzeburg.

MIGHELL, R. L., and J. D. BLACK

1951. Interregional competition in agriculture: with special reference to dairy farming in the Lake States and New England, Cambridge: Harvard Univ. Press.

NORWEGIAN SHIPPING NEWS

1959 and 1963. Oslo, Norway.

SAMUELSON, P. A.

1952. Spatial price equilibrium and linear programming, Amer. Econ. Rev., 62(3):283-303. SCHMITZ, ANDREW

- 1968. An economic analysis of the world wheat economy in 1980, unpubl. Ph.D. diss., Dept. of Econ., Univ. of Wisconsin, Madison.
- SHIPPING WORLD

1959 and 1963. London.

SNODGRASS, MILTON M., and CHARLES E. FRENCH

- 1957. Simplified presentation of 'Transportation-Program Procedure' in linear programming, Jour. of Farm Economics, XXXIX(1):40-51.
- TAKAYAMA, T., and G. G. JUDGE

1964. Spatial equilibrium and quadratic programming, Jour. of Farm Economics, **XLVI**(1): 67-93.

TRAMEL, THOMAS E., and A. D. SEALE, JR.

1959. Reactive programming of supply and demand relations—applications to fresh vegetables, Jour. of Farm Economics, **XLI**(5):1012-22.

UNITED NATIONS, DEPARTMENT OF ECONOMIC AND SOCIAL AFFAIRS

1958. The future growth of world population, ST/SOA/Series A/28. New York.

- U. S. Congress, House, Committee on Agriculture
 - 1965. An act to amend and extend the provisions of the Sugar Act of 1948 as amended. Public Law 89-331, H.R. 11135, 89th Cong., 1st Sess., p. 1.
- U. S. Congress, Senate
 - 1962. Sugar Act Amendments of 1962: Hearings before the Committee on Finance on H.R. 12154, an act to amend and extend the Sugar Act of 1948 as amended. 87th Cong., 2d Sess.

U. S. DEPARTMENT OF AGRICULTURE, COMMODITY STABILIZATION SERVICE

1959. Sugar Reports, 81-92.

1963. Sugar Reports, 129-139

- U. S. DEPARTMENT OF AGRICULTURE
 - 1961. Special study on sugar: a report of the special study group on sugar of the U. S. Department of Agriculture, for the use of the Committee on Agriculture. 87th Cong., 1st Sess.

ACKNOWLEDGMENTS

This study has benefited immeasurably from the help of others. The greatest debt of gratitude is owed to the late Professor Raymond G. Bressler, Jr., of the Department of Agricultural Economics, University of California, Berkeley. Professor Bressler gave generously of his valuable time to help, inspire, and act as a sounding board and critic. Thanks are also due to Professors L. L. Sammet, D. A. Clarke, Jr., and Norman R. Collins of the Department of Agricultural Economics, University of California, Berkeley, for their help and encouragement.

The authors received generous help and understanding from the staff of the Agricultural Economics Statistical Laboratory at Berkeley. Particularly, Professor J. N. Boles and Constance Cartwright were helpful in working out the methodology and the programming of the transportation and spatial price equilibrium models.

Finally, the authors are grateful to the staff of the Giannini Foundation Library, the Department of Agricultural Economics Stenographic Pool, those members of the U. S. Department of Agriculture and the International Sugar Council who provided much of the information, and those who assisted in the preparation of this study for publication. However, the authors assume full responsibility for any errors or shortcomings.

GIANNINI FOUNDATION MONOGRAPHS TO DATE

The first titles in the Giannini Foundation Monograph Series were published in *Hilgardia* and are listed below. Numbers 18 et seq. are published in the present format. See back cover for information on obtaining copies.

- No. 1. Major Economic Forces Affecting Agriculture, with Particular Reference to California, by S. V. Ciriacy-Wantrup. (*Hilgardia*, Volume 18, Number 1, December, 1947) 76 pages.
- No. 2. Characteristics of Demand for California Plums, by Jerry Foytik. (Hilgardia, Volume 20, Number 20, April, 1951) 121 pages.
- No.3. Pricing Efficiency in the Manufactured Dairy Products Industry, by James B. Hassler. (Hilgardia, Volume 22, Number 8, August, 1953) 100 pages.
- No. 4. Statistical Analysis of Supply Response in Late Spring Potatoes in California, by Chester O. McCorkle, Jr., and Yair Mundlak. (*Hilgardia*, Volume 24, Number 16, April, 1956) 39 pages.
- No. 5. Economic Efficiency in Plant Operations With Special Reference to the Marketing of California Pears, by B. C. French, L. L. Sammet, and R. G. Bressler. (*Hilgardia*, Volume 24, Number 19, July, 1956) 179 pages. (Out of print—available on microfilm only.)
- No. 6. Soil Variables for Use in Economic Analysis, by David Weeks and J. Herbert Snyder. (Hilgardia, Volume 26, Number 11, April, 1957) 24 pages.
- No. 7. Economies of Scale for Evaporated Milk Plants in California, by James N. Boles. (*Hilgardia*, Volume 27, Number 21, October, 1958) 102 pages.
- No.8. Income, Price, and Yield Variability for Principal California Crops and Cropping Systems, by H. O. Carter and G. W. Dean. (*Hilgardia*, Volume 30, Number 6, October, 1960) 44 pages.
- No. 9. The Impact of Irrigation on Farm Output in California, by Vernon W. Ruttan. (*Hilgardia*, Volume 31, Number 4, July, 1961) 43 pages.
- No. 10. Interregional Competition in the Frozen Strawberry Industry, by C. C. Dennis and L. L. Sammet. (*Hilgardia*, Volume 31, Number 15, December, 1961) 113 pages.
- No. 11. Econometric Analysis of the Market for California Early Potatoes, by Pinhas Zusman. (Hilgardia, Volume 33, Number 11, December, 1962) 120 pages.
- No. 12. Orderly Marketing for California Avocados, by Stephen H. Sosnick. (*Hilgardia*, Volume 33, Number 14, December, 1962) 70 pages.
- No. 13. Regional Location of Cattle Feeding—A Spatial Equilibrium Analysis, by G. A. King and L. F. Schrader. (*Hilgardia*, Volume 34, Number 10, July, 1963) 86 pages.
- No. 14. Optimal Cooperative Pools for California Avocados, by Stephen H. Sosnick. (*Hilgardia*, Volume 35, Number 4, September, 1963) 38 pages.
- No. 15. The Economics of Conjunctive Use of Ground and Surface Water, by Oscar R. Burt. (Hilgardia, Volume 36, Number 2, December, 1964) 81 pages.
- No. 16. Size and Location Factors Affecting California's Beef Slaughtering Plants, by S. H. Logan and G. A. King. (*Hilgardia*, Volume 36, Number 4, December, 1964) 50 pages.
- No. 17. Interregional Competition in the United States Turkey Industry, by D. Lee Bawden, H. O. Carter, and G. W. Dean. (*Hilgardia*, Volume 37, Number 13, June, 1966) 95 pages.
- No. 18. World Trade in Fresh Oranges: An Analysis of the Effect of European Economic Community Tariff Policies, by Gerald W. Dean and Norman R. Collins. (*Giannini Foundation Monograph*, January, 1967) 70 pages.
- No. 19. Conditional Projections of California Economic Growth, by Ivan M. Lee. (Giannini Foundation Monograph, February, 1967) 120 pages.
- No. 20. Models of Commodity Transfer, by Duran Bell, Jr. (Giannini Foundation Monograph, October, 1967) 52 pages.
- No. 21. Decision Models for California Turkey Growers, by Vernon R. Eidman, Harold O. Carter, and Gerald W. Dean. (Giannini Foundation Monograph, July, 1968) 80 pages.
- No. 22. A Stochastic Approach to Replacement Policies for Plum Trees, by Lionel E. Ward and J. Edwin Faris. (Giannini Foundation Monograph, October, 1968) 37 pages.

GIANNINI FOUNDATION MONOGRAPH SERIES

What it is

The Giannini Foundation Monograph Series is comprised of technical research reports relating to the economics of agriculture. The series, introduced in 1967, is published by the California Agricultural Experiment Station. Similar technical economic research studies formerly were published in *Hilgardia*.

Each Monograph is a separate report of research undertaken in the California Experiment Station by staff members of the Department of Agricultural Economics and the Giannini Foundation of Agricultural Economics in the University of California. Topics covered range from analyses of farm and processing firms to broader problems of interregional resource use and public policy.

The Monographs are written in technical terms with professional economists as the intended audience. No attempt is made to reduce the writing to terms understandable to the layman. Each Monograph carries an abstract on the inside front cover.

Monographs are published at irregular intervals as research is completed and reported.

How to obtain copies

In general, copies will be sent free on request to individuals or organizations. The limit to California residents is 20 titles; the limit to nonresidents is 10. There is no distribution through agencies or stores.

A list of available Monographs in the series is published annually and may be obtained by writing to Agricultural Publications (address below). The list also explains how some out-of-print issues, including reports that formerly appeared in *Hilgardia*, may be obtained on microfilm or as record prints. To obtain the *Giannini Foundation Monograph Series* regularly, certain minimum qualifications must be met:

As a gift. Some libraries, educational institutions, or agricultural experiment stations may receive Monographs as issued where there is a definite need for the material and it will be made available to a considerable number of interested economists. Address requests to Agricultural Publications. Please give particulars.

As an exchange for similar research material. Address requests to Librarian, Giannini Foundation of Agricultural Economics, University of California, Berkeley, California 94720.

With the exception of communications about exchange agreements (see above), address all correspondence concerning the *Giannini* Foundation Monograph Series to:

Agricultural Publications University Hall University of California Berkeley, California 94720